

Manufacturer target market (MIFID II product governance) is eligible counterparties and professional clients only (all distribution channels). No PRIIPs key information document (KID) has been prepared, as not available to retail in EEA.

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- (b) is acquiring such security or a beneficial interest therein for its own account and not with a view to distribute such security to a U.S. Person; and
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The securities proposed to be offered by the Issuer will not be offered sold or otherwise made available to any entity that is not a "Financial Undertaking". Each purchaser of Notes will be deemed to have represented and agreed that it is a "Financial Undertaking". For these purposes, a "Financial Undertaking" means an entity that is one (or more) of the following types of financial institutions:

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- (b) an "insurance undertaking" as defined in Directive 2009/138/EC (the Solvency II Directive);
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- (d) an "alternative investment fund (AIF)" as defined in Directive 2011/61/EU (the Alternative Investment Funds Managers Directive);
- (e) an "undertaking for collective investment in transferable securities (UCITS)" within the meaning of Directive 2009/65/EC (the UCITS Directive);
- (f) a "multilateral development bank" as listed in paragraph 2 of Article 117 of the Capital Requirements Regulation; or
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- (ii) a professional investor as referred to in section 708(11) of the Australian Corporations Act and as defined in section 9 of the Australian Corporations Act; or
- (iii) an investor who receives the offer through an Australian financial services licensee, where all of the criteria set out in section 708(10) of the Australian Corporations Act have been satisfied.

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- (i) a retail client as defined in point (11) of Article 4(1) of EU MiFID II or
- a customer within the meaning of Directive 2016/97/EU (the "Insurance Distribution Directive"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of EU MiFID II or
- (iii) not a qualified investor as defined in the Prospectus Regulation.

The manufacturers target market assessment has concluded that (i) the target market for the securities is Professional Clients and Eligible Counterparties (each as defined in EU MIFID II) (ii) all channels for distribution of the Securities to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Securities (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to EU MiFID II is responsible for undertaking its own target market assessment in respect of the securities (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

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This document is in the United Kingdom directed at (i) eligible counterparties (as defined in: (x) the FCA Handbook Conduct of Business Sourcebook ("COBS"); and (y) as at the date hereof, EU MIFID II; and (ii) professional clients (as defined in: (x) Regulation (EU) No 600/2014 as it forms part of domestic law of the United Kingdom by virtue of the EUWA ("UK MiFIR"); and (y) as at the date hereof, EU MIFID II) (the "UK Relevant Client"). The securities are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom. For these purposes, a retail investor means a person who is one (or more) of:

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- (ii) a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law of the United Kingdom by virtue of the EUWA; or
- (iii) not a qualified investor as defined in Article 2 of the Prospectus Regulation as it forms part of domestic law of the United Kingdom by virtue of the EUWA.

The manufacturer target market assessment pursuant to the FCA Handbook Conduct of Business Sourcebook ("COBS") in respect of the securities has led to the conclusion that: (a) the target market for the securities is only: (i) eligible counterparties, as defined in: (x) COBS; and (y) as at the date hereof, EU MIFID II"=; and (ii) professional clients, as defined in: (x) Regulation (EU) No 600/2014 as it forms part of domestic law of the United Kingdom by virtue of the EUWA ("UK MIFIR"); and (y) as at the date hereof, EU MIFID II; and (b) all channels for distribution of the securities and professional clients are appropriate, noting the responsibility of the manufacturer under COBS only.

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#### Agenda

1	Executive Summary	11	5 Historical Performance Data	57
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#### **Key Transaction Characteristics (I)**

	Amount (£)	In %	Credit Enhancement <sup>(2)</sup>	Ratings (Fitch (sf) / S&P (sf) / KBRA (sf))	WAL (yrs) <sup>(3)</sup>	Expected Maturity <sup>(3)</sup>	Legal Final Maturity	Coupon <sup>(4)</sup> : SONIA +
Class A	[•]	[71.14]	[28.86]	[AAA / AAA / AAA]	[1.96]	[Nov 2027]	[Sep 2031]	[●]bps
Class B	[•]	[10.90]	[17.96]	[AA- / A+ / AA-]	[2.04]	[Nov 2027]	[Sep 2031]	[●]bps
Subordinated Loan	[•]	[11.96]	[6.00]	NR	NA	NA	NA	NA
Overcollateralisation	[•]	[6.00]	n/a	NR	NA	NA	NA	NA
Cash Collateral Amount	[•]	[1.45] <sup>(1)</sup>	n/a	NR	NA	NA	NA	NA

SPV located in:	Luxembourg				
Revolving period:	Yes – 6 months revolving period				
Structure:	Senior / Mezzanine / Subordinated Loan				
Fixed / Floating:	Floating				
Credit Enhancement:	Subordination of the Class B Notes to the Class A Notes				
	Subordinated Loan				
	Initial overcollateralisation and partially amortising cash reserve				
	Priority of payments				
	Sequential payments until target overcollateralisation (OC) levels are reached; thereafter pro-rata payments				
	Switching back to sequential payments upon trigger breach				
Assets	Prime UK auto financing receivables				
	[53.64]% new vehicles and [46.36]% used vehicles				
	[99.19]% retail and [0.81]% corporate customers				
	[92.23]% PCP, [7.28]% HP, [0.49]% LP				
Ratings	Expected from Fitch, KBRA and S&P				
STS	Is intended to be STS-, LCR-, CRR- eligible, verified by PCS				

<sup>(1) 1.19%</sup> as % of pool balance; 1.45% as % of Class A and B notes balance

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Assuming inter alia the exercise of the clean-up call at 10.00%, 0% CDR and 20.00% p.a. prepayments (see also Preliminary Prospectus)

<sup>(4)</sup> Subject to a floor at zero

#### **Key Transaction Characteristics (II)**





Class A Notes are intended to be held in a way which will allow BoE eligibility and are expected to comply with LCR eligibility criteria



8th public securitisation of auto loan receivables originated by Volkswagen Financial Services (UK) Limited (VWFS)



All pool data will be available at European Data Warehouse



Brands of Volkswagen Group representing together [94.08]% of the preliminary pool



Current Risk Retention requirements are fulfilled



Transaction modelled on INTEX and Bloomberg. Transparent and detailed transaction reporting available at EDW

#### Comparison between Driver UK six / seven / eight

	Driver UK six		Driver UK seven		Driver UK eight <sup>(3)</sup>	
Issue Date	25/09/2017		25/10/2023		[25/03/2024]	
Capital Structure (D/F/M/S/A/K)						
Class A <sup>(1)</sup>	-/-/Aaa/AA <i>A/-/</i> -	£340.2m	AAA/AAA/-/-/-/AAA	£354.5m	-/[AAA]/-/[AAA]/-/[AAA]	£[•]m
Class B <sup>(1)</sup>	-/-/Aa3/AA-/-/-	£29.2m	A(high)/AA/-/-/-/AA	£54.0m	-/[AA-]/-/[A+]/-/[AA-]	£[•]m
Sub-loan	NR	£72.5m	[NR]	£61.5m	[NR]	£[•]m
OC <sup>(2)</sup>	NR	£8.1m	[NR]	£30.0m	[NR]	£[•]m
Credit Enhancement (D/F/M/S/A/K)						
Class A <sup>(1)</sup>	-/-/Aaa/AAA/-/-	25.6%	AAA/AAA/-/-/-/AAA	30.4%	-/[AAA]/-/[AAA]/-/[AAA]	[30.1]%
Class B <sup>(1)</sup>	-/-/Aa3/AA-/-/-	19.1%	A(high)/AA/-/-/-/AA	19.6%	-/[AA-]/-/[A+]/-/[AA-]	[19.2]%
Sub-loan	NR	3.0%	[NR]	7.3%	[NR]	[7.2]%
OC <sup>(2)</sup>	NR	NA	[NR]	NA	[NR]	NA
Cash Collateral Account	At closing	1.2%	At closing	1.6%	At closing	[1.45]%
Specified General Cash Collateral Account Balance	of Aggregate Discounted Receivables Balance	1.2% (floor of 1.0% £4.5m)	Of current aggregate nominal amount of Class A and B Notes	1.6% (floor of 1.0% £4.1m)	Of current aggregate nominal amount of Class A and B Notes	[1.45]% (floor of [1.0]% £[•]m)
Collateral					Provisional Pod	ol [30/11/2023] <sup>(3)</sup>
Country of Receivables	U	IK	UK		UK	
Portfolio Type	6 month	revolving	6 month revolving		6 month revolving	
Principal Balance	£450,001,234.61		£500,008,545.08		£[500,007,143.73]	
No. of Contracts	24,463		23,400		[25,992]	
Avg. Financing Amount	£18,395.18		£21,367.89		£[19,236.96]	
New/Used <sup>(4)(5)</sup>	69.85% / 30.15%		52.21% / 47.79%		[53.64]% / [46.36]%	
Corporate/Retail <sup>(5)</sup>	3.00% / 97.00%		0.76% / 99.24%		[0.81]% / [99.19]%	
WA Seasoning (months)		5	8		[13]	

Source: Driver UK six Prospectus, Driver UK seven Prospectus, Driver UK eight Preliminary Prospectus

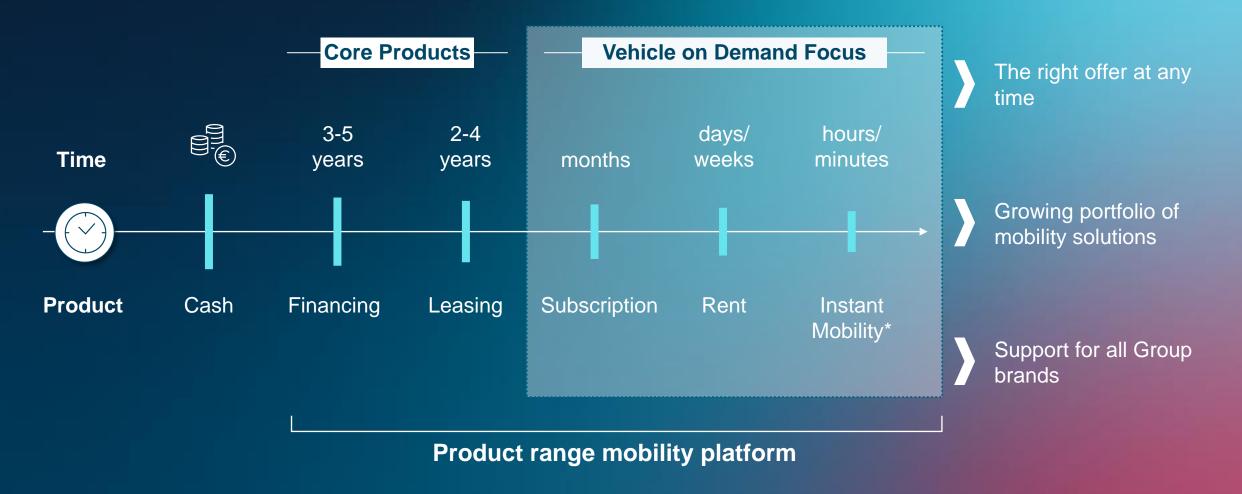
- (1) Structured Finance Rating applies; Credit Enhancement is the sum of the available subordination, overcollateralisation and initial cash collateral amount, excluding excess spread
- Overcollateralisation is the excess of discounted receivables balance over the aggregate of the Class A Notes, Class B Notes and Subordinated Loan
- (3) Based on a preliminary portfolio with a cut-off date as of 30.11.2023
- (4) New cars include new and demo
- (5) As a percentage of Discounted Receivables Balance



# Volkswagen Financial Services will offer the platform for mobility solutions based on Volkswagen Group's NEW AUTO strategy



# Volkswagen Financial Services will in future be placing an additional focus on the Vehicle on Demand business



<sup>\*</sup> Instant Mobility (mainly from third-party providers): sharing (eScooter, bicycle, car), hailing (incl. taxi), pooling, public transport

#### Financial Performance as of 30.06.2023

#### **Volkswagen Financial Services\***



**Operating Profit** 



**Contracts** 



Total Assets

#### Volkswagen Bank GmbH

Total assets € 70.4 bn

Customer deposits € 34.6 bn

Operating profit € 359 mn

Contracts (units) 3.2 mn

#### **Volkswagen Financial Services AG**

Total assets € 138.2 bn

Operating profit € 768 mn

Contracts (units) 15.9 mn

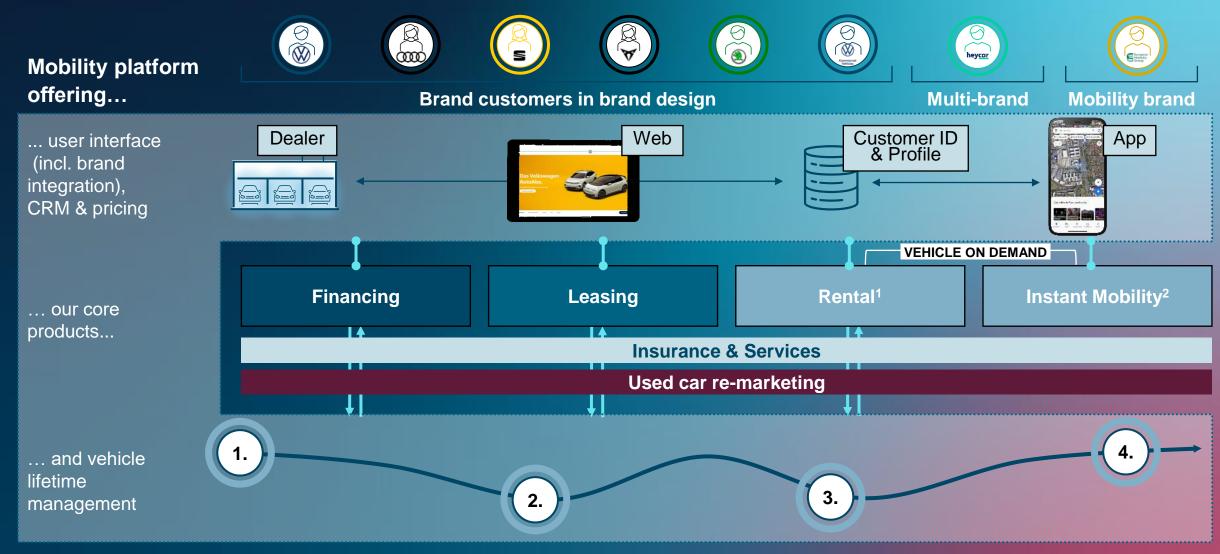
<sup>\*</sup>Volkswagen Financial Services are a business segment of the Volkswagen AG group and comprise Volkswagen Financial Services AG along with its associated companies, Volkswagen Bank GmbH, Porsche Financial Services, and the financial services companies in the USA and Canada.

# We are the Key to Mobility

MISSION

We offer sustainable mobility solutions to match our customer's mobility needs along all vehicle cycles

#### Volkswagen Financial Services provides the mobility platform for the Volkswagen Group



<sup>&</sup>lt;sup>1</sup>Long/short-term rental, subscription, extended rental <sup>2</sup>Instant Mobility (mainly from third-party providers): sharing (eScooter, bicycle, car), hailing (incl. taxi), pooling, public transport

MOBILITY 2030



### SUSTAINABILITY



**OBJECTIVE: We drive the transition to emission-free mobility along the Volkswagen Group's ESG principles** 

We focus on the **environmental aspect of sustainability** and achieve **CO**<sub>2</sub> **neutrality** from our products and across our operations

**Green Operations** 

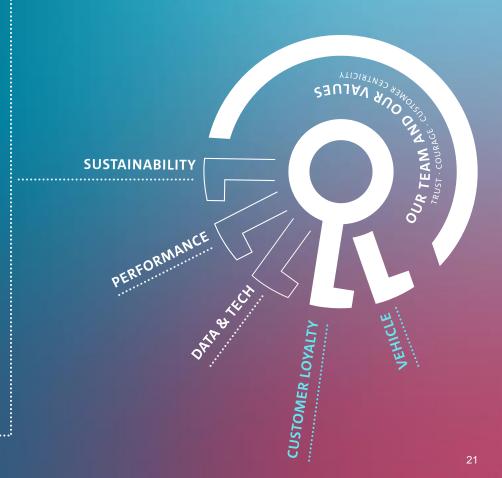


**Green IT** 



**Green Products** 





#### **Volkswagen Financial Services Ratings**

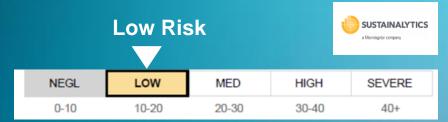
#### **Corporate Ratings**

Credit Rating*	S&P	Moody's	Fitch
VW FS AG	BBB+	A3	A-
VW Bank	BBB+	A1	

<sup>\*</sup> Senior Unsecured Rating

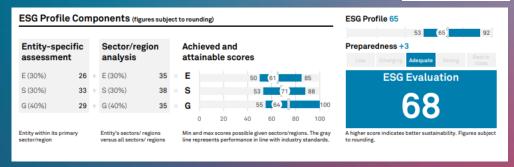
 Stable Credit Rating in the investment grade from S&P, Moody's and Fitch.

#### **ESG Ratings**



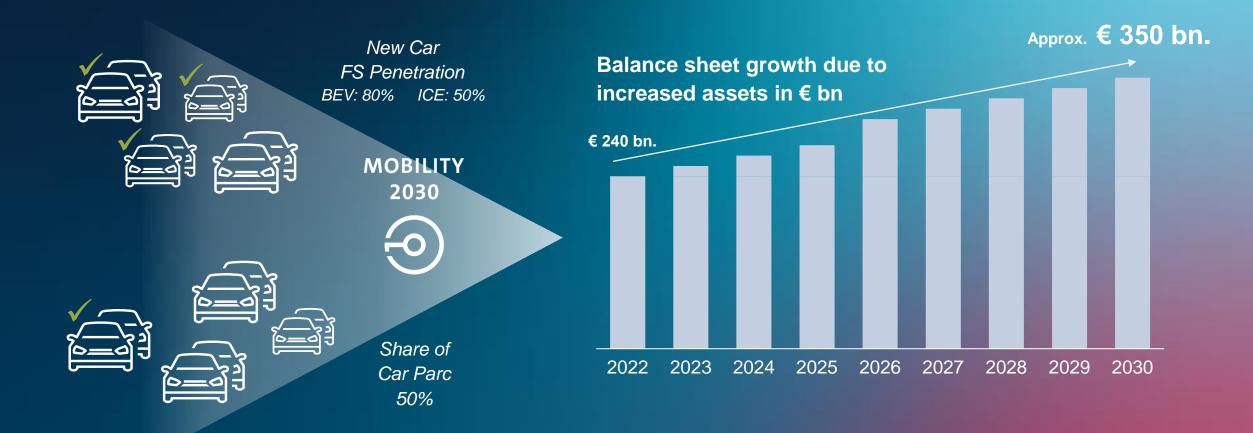
- First external ESG audit with an extraordinary result.
- Analysis of 5 aspects: Product Governance, Corporate Governance, Data Privacy and Security, Business Ethics and Human Capital.
- Ranked within the best 3 % of peer group in sector Consumer Finance.

S&P Global Ratings



- Second external ESG audit with a solid result.
- Analysis of 3 aspects + Prepardness Opinion: Environmental Profile, Social Profile, Governance Profile.

# Annual new car sales and an increasing VW FS share of Volkswagen's car parc will increase VW FS' refinancing demand



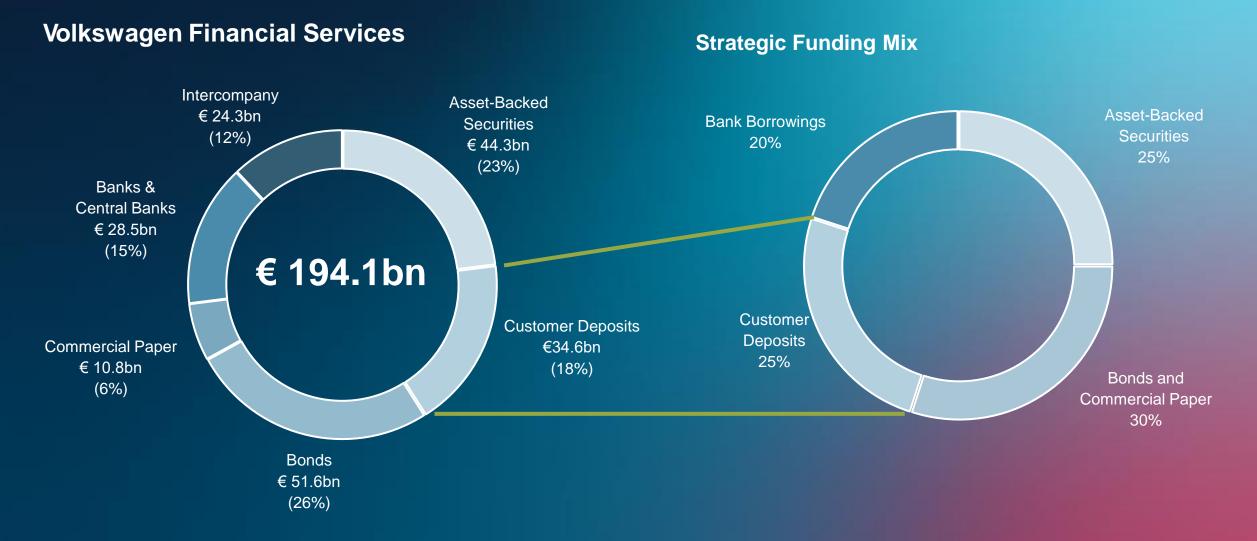
<sup>✓</sup> Green in the sense of CO2-neutral use of the car, e.g. BEV

#### The new Group structure of Volkswagen Financial Services

# One for Europe... Volkswagen Financial Services Europe AG VW Bank GmbH VW Leasing GmbH VW Leasing GmbH VW Leasing GmbH VW Louis in the Overseas AG Volkswagen Financial Services Overseas AG

- The new structure paves the way for a successful implementation of the Volkswagen group strategy in the field of mobility services
- Sustainable group setup and governance structures, considering the changing regulatory environment
- > Usage of VW Bank's customer deposits to fund the planned growth path of the European business
- > Equity base of Volkswagen Financial Services sufficient even in the new structure
- Implementation of main steps planned until mid 2024

#### Funding allocation of segment Volkswagen Financial Services as of 30.06.2023



#### **Worldwide ABS activities VW Finans Sverige** Autofinance **VW** Leasing VCL programme VCL Master Sweden **VCL** Master VW Leasing/DutchLease **MAN Financial Services** VCL Master Trucknology **VW Finance China** Driver China programme **VW Bank VW FS UK Volkswagen New Mobility Services** Driver programme Driver UK programme [VCL China One] **Driver Master Driver UK Master VW FS Polska VOLKSWAGEND'IETEREN FINANCE VCL Master Poland Driver Belgium Master VW FS Japan VW Bank Spain** Driver Japan programme Driver España programme **Banco VW Brazil VW Bank Italy** Driver Brasil programme Driver Italia programme Volkswagen Bank GmbH Programmes **VW FS Australia** Driver Australia programme

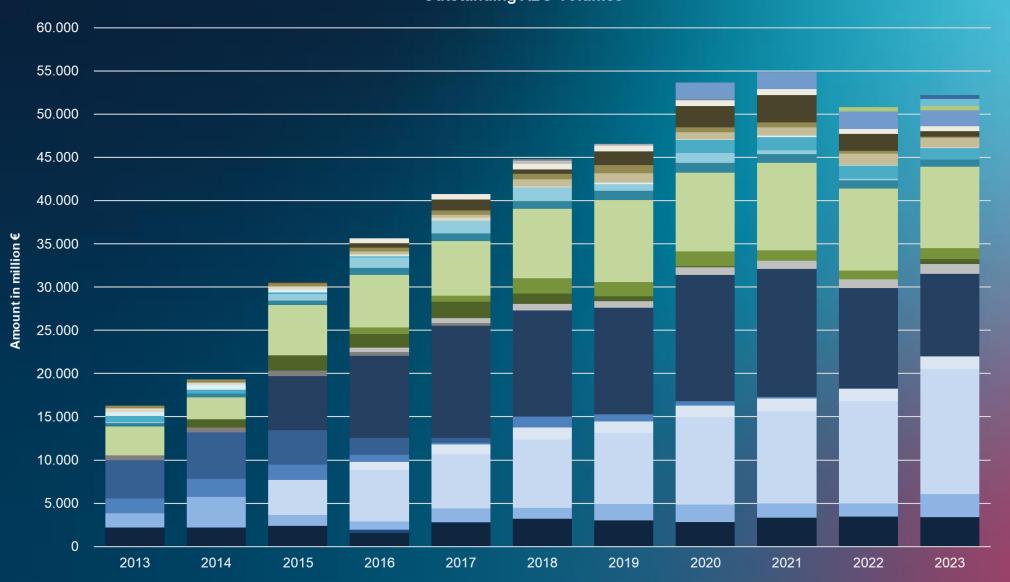
Volkswagen Financial Services

Programmes

Driver Australia Master

#### **Transaction History**

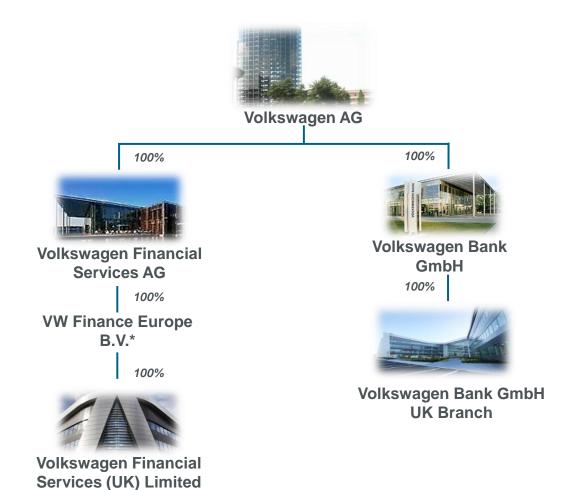
#### **Outstanding ABS volumes**



- VCL Poland Master VCL Master Sweden
- Driver Belgium Programme Private Driver Italia
- Driver Turkey Programme
- Driver Italy Programme
- Autofinance S.A.
- Driver China Programme
- Driver Australia Programme
- Driver Australia Master
- Driver France Programme
- Driver Brasil Programme
- Private Driver España
- Driver España Programme
- Driver Japan Programme
- Conduit Japan
- Driver UK Master
- Private Driver UK Programme
- Driver UK Programme
- VCL Master NL DFM Master
- DFM 2005
- Driver Master
- Private Driver Programme
- Driver Programme
- Trucknology
- VCL Master RV
- VCL Master
- Private VCL Programme
- VCL Programme



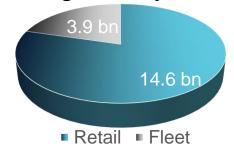
#### **Group Structure**



<sup>\*</sup> Change of ownership from VW Finance Overseas B.V. to VW Finance Europe B.V. on 29/02/2024

VWFS UK Key Figures - FC 10+2 (3:	1/12/2023)
Total Earning Assets	£18.6bn
Operative Income III	c. £350m
Employees (FTE)	1038
Retail Contracts	774k
Leasing Contracts	179k
Service	971k
Insurance	893k

#### **Earning Assets by Product**



2023 UK Passenger Car Market				
VWG UK Market Share 23.8%				
Total new Registrations 1.90m				

#### **Volkswagen Financial Services (UK) Limited - Company Evolution**

Volkswagen Financial Services (UK) Limited (VWFS(UK)) is established as a new company in the UK.

Move into new UK headquarters, £6.0bn advances achieved. Formal FCA application submitted (approved in 2016).

Successfully worked with Customers and Regulators to navigate COVID-19 pandemic, achieving advances of £7.5bn Ensured retention of customers once supply channel re-opened. Launch of New Finance Platform (NFP). Alignment of ETOM sales channel. Customer advances reached £8.5bn

1994

2015

2020

2022

2006

The company achieves £1 billion of advances for the first time.

2019

VWFS UK moves under VWFS AG following organisational restructure, achieving advances of £8.4bn

2021

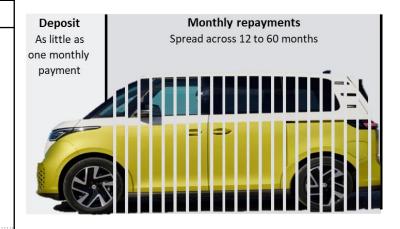
£8.0bn advances achieved, steering through Coronavirus, semiconductor shortages and Brexit implementation.

2023

Implementation of Consumer Duty, roll-out of BEV agency model, ABS Suite and launch of the CORAL project. The FC 10+2 advance figures stands at c. £10.3bn

#### Retail Financing Products – Asset Based

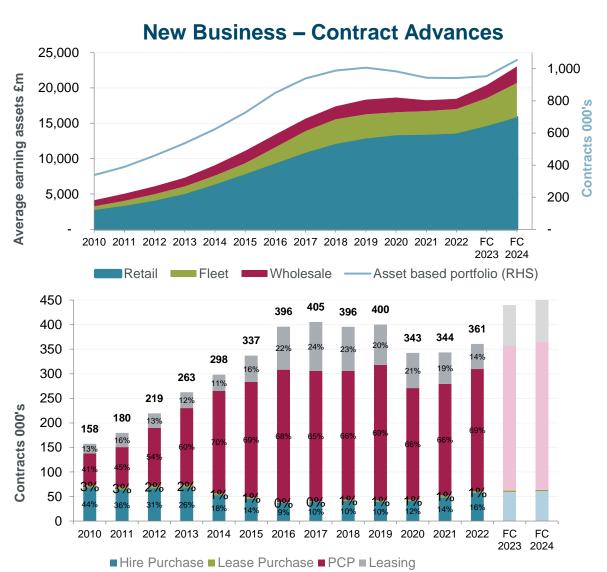
	<u>Payment</u>	Asset Ownership	<u>Term</u>
Standard <u>Hire</u> Purchase	The customer pays for the cost of the product in equal monthly repayments	Asset ownership is retained by VWFS UK until after the payment of all outstanding monies due at the end of the agreement, which includes an option to purchase fee for the transfer of legal title	Term: <b>12 to 60</b> * months.
Solutions (Personal Contract Purchase)	An equal monthly instalment profile followed by a final "balloon" at the end of the finance term with an option to pay the "balloon" and take ownership, refinance the "balloon" or return the vehicle.	Asset ownership is <b>retained by VWFS UK</b> until after the payment of all outstanding monies due at the end of the	Term: <b>12 to 49</b> months
<u>Lease</u> <u>Purchase</u>	The customer pays for the cost of the product in <b>equal monthly instalments</b> followed by an option to pay or refinance the final "balloon" payment.	agreement and an additional option to purchase fee is paid in full as consideration for the transfer of legal title.	



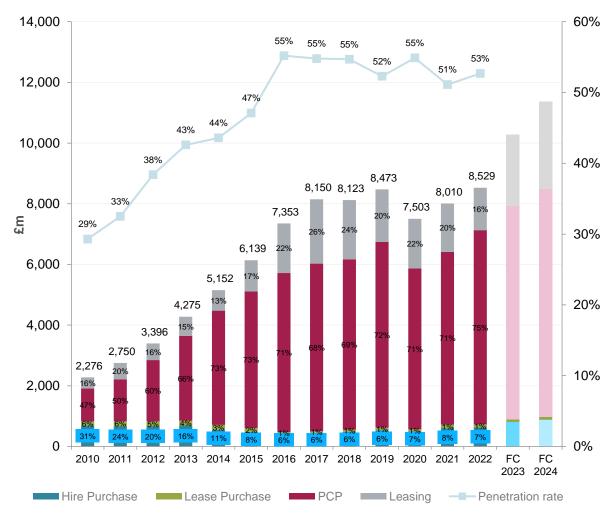


<sup>\*</sup> Some campaigns for certain models allow for higher terms than 60 months, i.e. the "10 Year HP California" campaign or similar

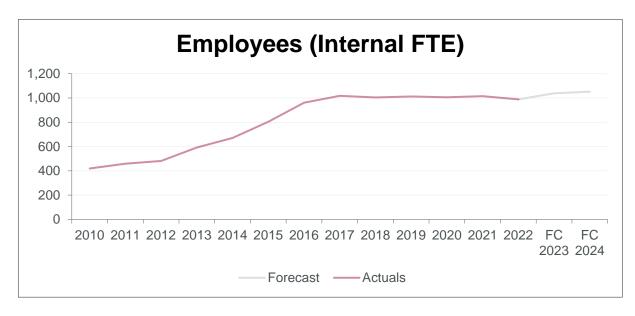
#### **Key Portfolio Information**



#### **New Business – Contract Advances**



#### **Key Portfolio Information**





(2015 includes a £77m exceptional provision that was released in 2016. 2017 includes a change in the VT provision methodology to 'full life' as an embedded derivative resulting in an increased charge to the P&L of £52m. 2018-19 variation due to mark to market valuation of swaps. 2020 includes a provision as a result of Pandemic, a proportion of which was released in 2021. 2021 & 2022 includes exceptional disposal results arising from increases in RV's of vehicles. 2022 significant positive variation due to mark to market valuation of swaps. FC 10+2 2023 following unprecedented market conditions more typical performance is expected.

#### **VWFS UK finance penetration performance update**

The UK business has grown significantly, with penetration up 24.2% since 2007, and new car retail performance at 71.3% in 2023



- ■Total Company Retail AAK Penetration
- Total Company AAK Penetration
- Brand Market Share



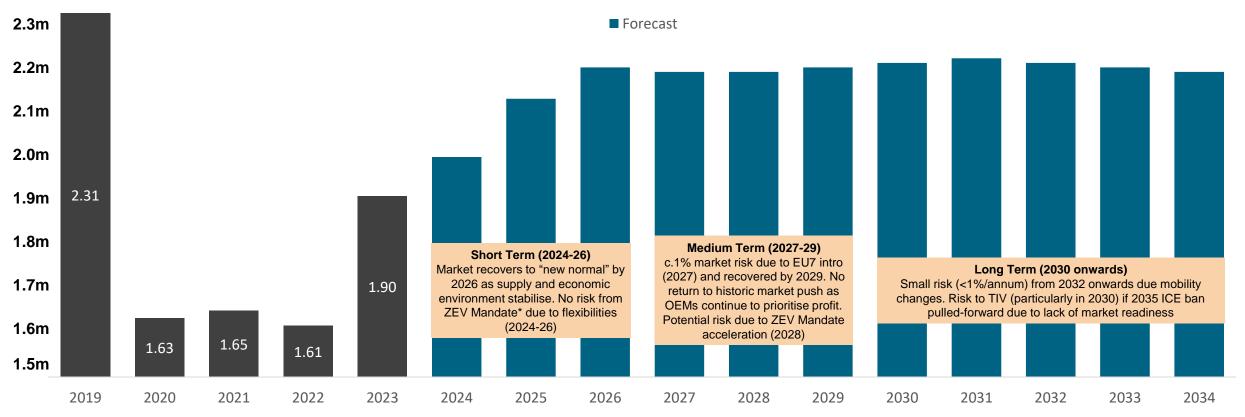
#### Notes

- PC & CV Market represented alongside VWFS brands
- Market Share and AaK exclude MFS
- Total Company and Retail Penetration rate includes all brands
- Total market includes passenger cars and commercial vehicles

#### **UK Auto Market Update**

#### Long Term Total Market Outlook

Market forecast to continue to recover and saturate at "new normal" around 2.20m from 2026, albeit with EU7 introduction (2027) driving temporary market risk. Long term mobility changes driving softening from 2032 onwards

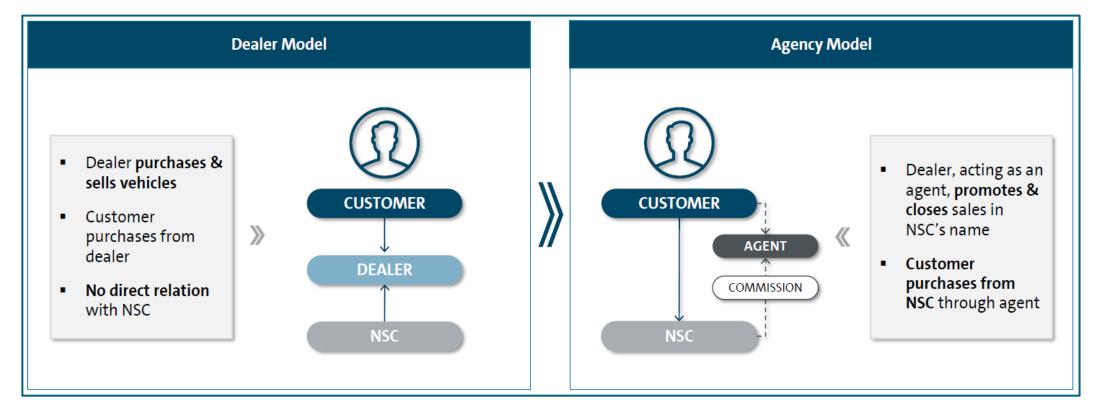


\*ZEV Mandate: legal requirement for car manufacturers to meet targets for new EV sales in the UK for cars and vans

2024: 22%/10%, 2025: 28%/16%, 2026: 33%/24%, 2027: 38%/34%, 2028: 52%/46%, 2029: 66%/58%, 2030: 80%/70%, 2035: 100%/100%

#### **Business Model Transformation**

VWFS UK and VWG are working together to revolutionise our business model – with a shift to an agency approach



#### The agency model shifts the risks and responsibilities in the current car buying model:

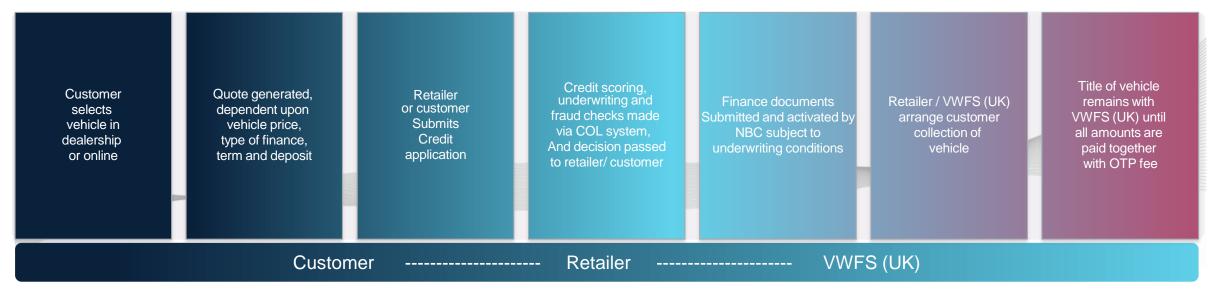






## **Volkswagen Financial Services (UK) Limited - Underwriting**

## Credit Application Process and Background



- A creditworthiness and affordability assessment is conducted for all applicants.
- External credit reference agency (CRA) information combined with VWFS (UK) Risk strategy determine the creditworthiness of the applicant.
- Dependent on the credit score and business policy rules the application may be flagged for additional manual assessment by an underwriter.
- Approximately 72% of all consumer applications are auto accepted without needing further assessment.
- Know Your Customer the identity of every applicant is verified at point of application. Approximately 90% are authenticated electronically using CRA data, otherwise applicants are verified using proof of address & photo ID.

## **Volkswagen Financial Services (UK) Limited - Underwriting**

## **Credit Application Process**

#### **Rating & Scoring**

- Multiple scorecards in use which are segmented by age of car and age of applicant.
- Dual CRA credit search in use (Experian [main] & TransUnion)
- All consumer applicants are searched at Experian and processed through Scorecards. Secondary search at TransUnion is conditional based on primary score and the level of information returned.
- Applicants will be assigned a final risk band based on their score.
- Stability and performance of the scorecards is closely monitored and amended if necessary!

#### **Credit Strategy & Credit Granting Rules**

- Risk strategy guidelines set centrally at VWFS AG HQ
- Local business policy and risk rules are hosted in the Decision Strategy solution and are managed by the Risk Team
- If all credit rules are satisfied, application will auto approve
- If auto approval is not possible, application will either ask the retailer for more information, refer out to a bespoke machine learning developed referral model or be referred to a manual underwriter
- There are plenty of rules in place, including but not limited to:
  - Absolute & Proposal, Responsible Lending, Z Band, Borrower Units, Risk Rules, Affordability

## Assessment of customer affordability at point of application

- Income data obtained from Experian
- Customer asked to declare affordability and specifically if they are aware of any changes in circumstances during the course of the loan agreement that might challenge future affordability

**Affordability Check** 

- Additional underwriter due diligence for all customers who have referred on affordability rules
- Current rules have been tightened due to cost of living crisis. This will lead to additional referrals for manual affordability checks.
- Upgrade to Experian's "Affordability IQ" tool in 2024
- New strategy will make use of Current Account Turnover data

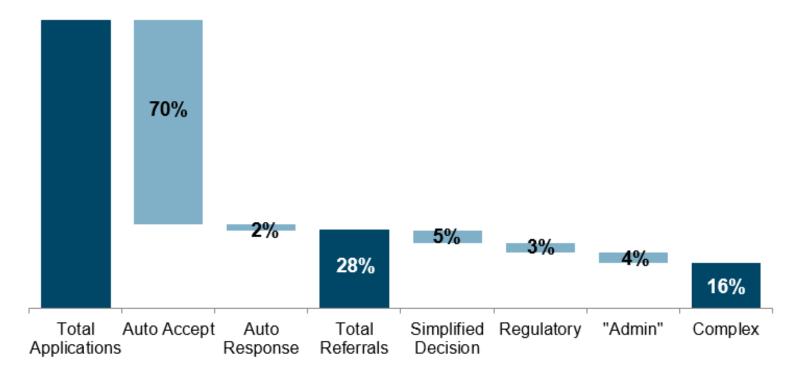
#### Adv. Analytical Techniques and Machine Learning

- VWFS credit risk strategy incorporates the use of models which have been developed using Machine Learning techniques. These were introduced in July 2021; these are constrained models and have only been developed using ML techniques
- VWFS have worked with market leading consultancy specialising in credit risk to develop strategies which will:
  - Increase automation of the underwriting process
  - Adopt a more data oriented approach to decisioning
  - Ensure more consistent customer outcomes
- Benefits: Optimised underwriter effort, Performance, Improved customer and dealer experience, regulatory compliance



# Volkswagen Financial Services (UK) Limited - Underwriting Performance of Strategy

- The credit risk strategy automates or simplifies the system response for over 80% of credit applications.
- Manual referrals are returned to the relevant underwriter queue based on the level of complexity and manual effort required.
- This creates an efficient process resulting in a better customer experience with quicker turnaround times for both the retailer and customer.



Auto response = Application is returned to the dealer for review/correction of input data (e.g. incorrect Date of Birth) and after resubmission approves automatically

**Regulatory** = regulatory referrals, e.g. fraud, PEPS/Sanctions checks

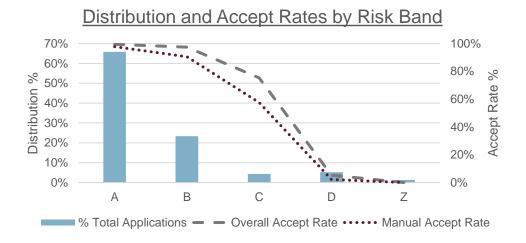
**Simplified decision** = A system recommended "decline" decision is returned to an underwriter

"Admin" = Accept subject to manual checks of proof of identity and/or ability to pay

## Volkswagen Financial Services (UK) Limited - Underwriting

## **Decision Monitoring**

- The Risk department monitor that the portfolio distribution and overall volume of approvals are in line with the proposed decision strategy.
- Manual approvals are also monitored against risk targets to ensure underwriter decisioning is compliant with score.
- Underwriting rules are analysed including volume of rules hit and subsequent underwriter action.
   Performance of rules and bad rates is also monitored closely.
- Affordability strategy and performance is monitored by the Risk department who produce a monthly affordability dashboard.



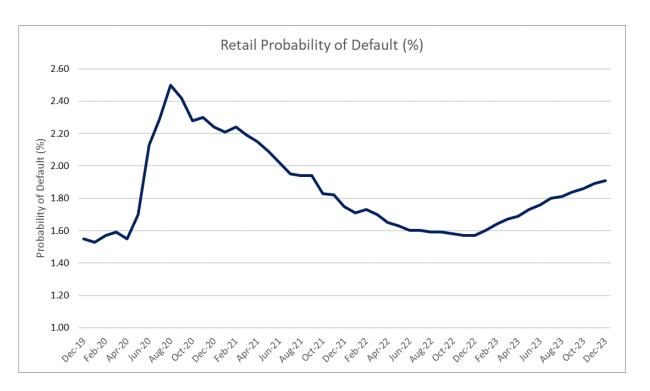
#### Affordability Dashboard



## **Volkswagen Financial Services (UK) Limited - Underwriting**

## Credit Outlook – Cost of Living and Impact on Portfolio

- The impact of the cost of living crisis is monitored closely through regular analysis of the live portfolio and the credit profile of new applicants.
- The portfolio Probability of Default (PD) had returned to pre pandemic levels, however a deterioration in 2023 has been observed.
- The shift in PD is, however, still within an acceptable level of tolerance.
- The credit profile of new applicants has deteriorated slightly due to the impact of the cost of living crisis, resulting in a reduction in the overall accept rate.



# Volkswagen Financial Services (UK) Limited - Underwriting Summary



Sales > Controlling > Finance > Development > IT > HQ > Experian > TransUnion > External Consultants

**Risk Management Governance** 

Control Measures Monthly Credit and Lending Committee Meetings

LGD and PD Analysis Scorecard Monitoring and Analysis

VWFS (UK) Rule Analysis Internal and External Business Relationships

Headquarters (HQ) Guidance and Standards

Monthly Reporting



### **Future Customer Experience**

Our newly formed programme is designed to align and focus work across the organisation for those moments where customers interact with our employees, systems, channels and products; further driving positive outcomes

## 5 key outcomes to improve our customer interactions, remain relevant and promote loyalty:



**Process Simplification and Automation** – automation of processes wherever possible, increasing efficiency, reducing costs and eliminating the opportunity for errors.



**Digital First** – Putting control in the hands of the customer by providing digital tools for them to purchase and manage their products and services in a way that is convenient to them.



**Building Loyalty** – reduced frictions throughout every aspect of the customer journey to deliver an experience that promotes loyalty.

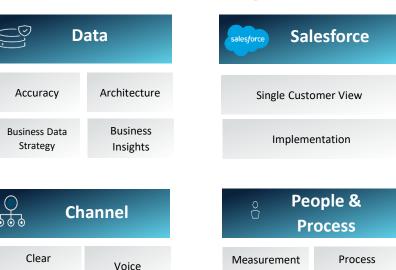


**Skilled Teams** – support all of our customer facing teams with the information that they need to provide an enhanced, integrated and aligned omni-channel customer experience.



**Optimised structure** – an operating model that is focused on delivering good customer outcomes with true design thinking at the heart of all development activity.

### We have 15 work packages defined:



The programme is aligned to deliver against the 'customer and loyalty' pillar in Mobility 2030

Customer

Portal

comms

Brand

Optimisation

End of

Contract

Supplier Management

& Metrics

Culture & Change

Management

#### **Customers in control**

Our online portal provides our customers contact choice with the ability to self-serve and access information proactively; generating more valuable human interactions



### And we are already seeing value from all 4:

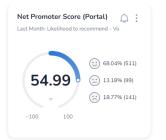


Since launch in 2019, **750k** customers have signed up and **1.8m** finance and aftersales contracts have been managed online



Customer satisfaction is improving with **84%** of Portal customers surveyed resolving their query first time









105k customers visited the end of contract journey pages with6.9k Online refinance requests and 10k leasing extensions in '22



The marketing cards supported digital sale growth through generating **3k** OSP referrals and **2.3k** leasing leads in '22

## Customer operations, collections and recoveries

Our teams provide our customers support throughout their period of financial difficulty ensuring the right outcome for their individual circumstance. In parallel we are continually reviewing our partners to ensure we are delivering good customer outcomes

### Helping customers to stay in our cars

## **Collections Operations**

### Co-ordination & Support

- Prioritisation based on contract risk profile
- Curing debt via sustainable and affordable repayments
- Clear customer options and communications, field agents used where required
- Default notice issued post 60 days in arrears

#### Recoveries

### Logistics

- Case referrals: to debt collection agencies, solicitors and / or probate specialists
- Real time online management of repossession agents
- Customer contact and operational write off management

# Partner Management

### **Quality Management**

 Dedicated partner managers; regularly reviewing and managing spend, performance, control and ROI

### **Customer quality and regulatory assurance**

Regulatory assurance and delivering good customer outcomes



### **Confidently in control**

- Rigor and controls throughout structure including quality and assurance checks through the customer journey
- Regulated training, including monitoring
- Strong customer centric approach to complaint management and collaboration with regulators



#### **Regulatory compliance**

- Continuous development of policies, processes and behaviors, including colleague comms of responsibilities
- Adherence to FCA regulation, whilst maintaining governance of high risk items
- Dedicated resource for identification and resolution of risks and issues



#### **Best Practice**

- Clear strategy embedded into teams through objectives; focusing on driving good outcomes, compliance and rigor
- Proactive review of customer satisfaction
- Continuous development of our channel and service proposition



## Driving good customer outcomes whilst protecting the business

- Robust & proactive processes (i.e. pre-arrears, affordability assessments etc.) with strict adherence to regulation
- Planning discipline to maximize efficiency
- Multi-channel contact methods
- Supplier management governance



#### **Treating all customers fairly**

- Continuous assessment and review of all processes, governance, training material and procedures
- Our website and customer comms review is underway for accessibility
- Continue to engage with FCA on the fair treatment of vulnerable customers



## **Volkswagen Financial Services (UK) Limited – Residual Values**

#### Residual Value Committee

"Our Residual Value Committee brings together expertise from across the business to ensure values are robust and appropriate."

- The VWFS (UK) Residual Value Committee consists of stakeholders from across the business
- The Committee sits once per month to ratify a rotating cycle of RV reviews and discuss the current state of the market
- Includes brand involvement from key Audi, Bentley, Lamborghini, Porsche, CUPRA, SEAT, Skoda, and VW personnel
- Standalone RV Committee meetings for Non-VW Group (Multi-marque) Reviews (Quarterly)
- Asset Risk Management provides the analysis for review and ratification
- Standing items are discussed and included in RV Committee minutes, these include emerging risks and market updates

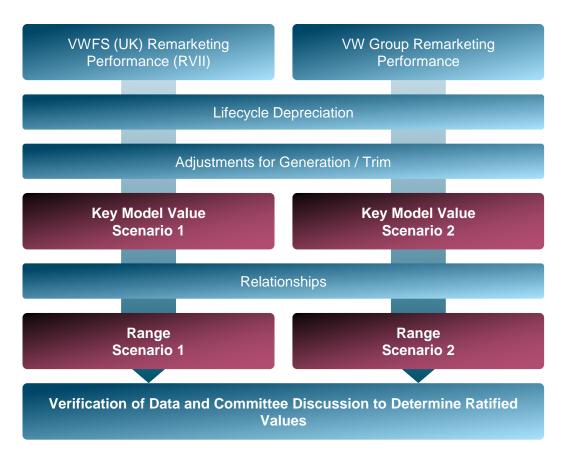


## Volkswagen Financial Services (UK) Limited - Residual Values

## Residual Value Setting Methodology

"The VWFS (UK) residual value setting process utilises a core method based on real trade data, combined with multiple methods of verification."

- The VWFS (UK) RV setting process is an analytical, data driven process.
- Remarketing performance data from both VWFS (UK) and VW Group are used to develop 'starting point' values for a key model.
- Lifecycle depreciation based on historic experience is then added alongside other necessary adjustments for trim changes or generation.
- 'Relationships' based on historical data are then used to build from the key model across the range, using experience-based opinion where no data is available.
- The RV Committee then discusses the data, using additional data to verify the decision.



## Volkswagen Financial Services (UK) Limited - Residual Values

## Residual Value Monitoring

"A robust monitoring process constantly ensures that our residual values reflect our risk appetite whilst protecting the future profitability of returning used vehicle stock."

VWFS (UK) RVs are monitored using a basket of key vehicles covering all VW Group model ranges and including data on CAP trade and forecast valuations (Black and Gold Book) as shown in the chart on the right.

Newly proposed RV positions are trended and compared to CAP Gold Book forecasts, and the previously ratified RV as well as CAP Black Book market values for preceding model year variants.

Electric Vehicle ranges are reviewed at 10kpa miles and are subject to more frequent review cycles as a growing technology within our portfolio. The methodology used for EV's is based on market value data which exists in sufficient quantity to determine a risk based residual value.

For all vehicle types, the start point of the RV setting process is the current market value position of a key vehicle within the range, with our remarketing performance reflecting the range's experience in the market. Lifecycle calculations and new model premiums adjust the current value to provide a forecast RV, which is based on real-world data driven experience.



CAP ID	50 sold	Proposed RV	Current RV	Change in RV	List	% List	July CAP GB	Prop % CAP GB	Current RV % CAP GB
C94843	Arteon 5dr Coune 1.5 TSi R-Line 6sp 150ps (2020- )	£15,233	£14.150	£1.083	£39.075	39%	£15.225	100%	93%
C94841	Arteon 5dr Coupe 2.0 TSi Elegance [DSG] 7sp Auto 190ps (2020- )	£15,868	£14,785	£1,083	£40,320	39%	£15,850	100%	93%
C94844	Arteon 5dr Coupe 2.0 TSi R-Line [DSG] 7sp Auto 190ps (2020- )	£16,358	£15,275	£1,083	£41,315	40%	£16,150	101%	95%
C96466	Arteon 5dr Coupe 2.0 TSi R 4MTN [DSG] 7sp Auto 319ps (2020- )	£21,064	£19,981	£1,083	£55,300	38%	£21,350	99%	94%
	·		Average Change	£1,083				100%	94%

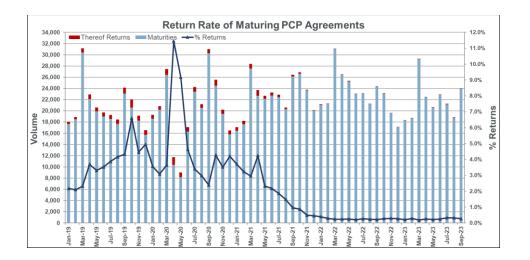
## Volkswagen Financial Services (UK) Limited – Portfolio and Market Monitoring Residual Values

"The performance of live agreements and the market in general is monitored on a continual basis to ensure that any developing risks are identified early and appropriate action taken."

Various areas of portfolio and market performance are monitored on an ongoing basis. Some major focus areas are:

- The return rates and forecast equity of vehicles on PCP agreements.
- Remarketing performance is reviewed daily and we adjust our prices based on current demand and incoming supply.
- The volume of Voluntary Terminations (VTs) on our portfolio.
- Battery Electric Vehicles used market values are monitored both from an RV setting and Provision requirement perspective. BEV ranges are on quarterly review cycles due to their nascent nature in the market.

Both PCP and VT returns have remained at very low levels over the last year as the used car market has retained it's strength due to ongoing supply constraints. There is little incentive for the customer to hand their vehicle back to VWFS as their vehicle has increased in value, they will be able to sell the vehicle either privately or use as a part-exchange for their next purchase at a higher value than previously expected.



## Volkswagen Financial Services (UK) Limited – Portfolio and Market Monitoring Used Car Market

"The Used Car Market has seen continued significant strength in response to the New Car Market's contraction"

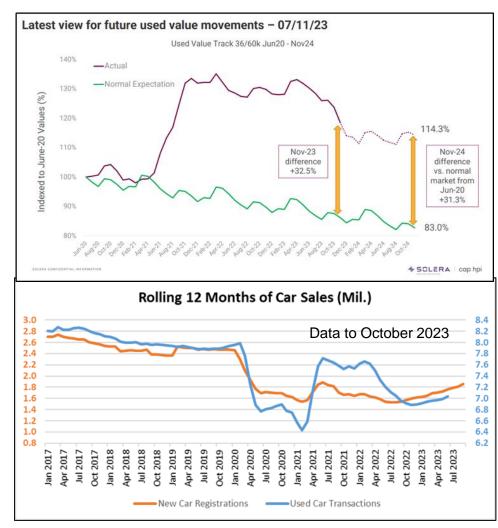
The graph to the right is a representation of the strength in the used car market over recent years. It shows the above trend performance seen across the industry and is not limited to certain brands or model lines.

Many factors have contributed to this strength, among which are:

- COVID disruption at factories since 2020 creating a backlog of new car orders
- Semi-conductor shortages worldwide mean new car production could not be scaled up to cover excess demand
- Corporate fleets and retail customers chose to extend their contracts due to increased uncertainty in the economy and short supply of new vehicles, increasing the scarcity of used vehicles further

Due to the above, nearly new cars became more attractive to customers who couldn't obtain a new car immediately, VWFS average remarketing values have risen from £14,588 in January 2021 to £18,867 in October 2023 (mix is a factor here but illustrates the changes observed).

Despite the strength in the used market in the last 2 years, this over performance in values is tied to short supply, once supply returns to normal levels, values will reduce as demand has remained constant throughout. VWFS has mitigated this return to a long term trend position by applying a reduction to the remarketing result of 50% for RV setting, thus limiting our exposure to the current over performance. In December 2023 we reverted BEV technology RVs back to the 100% remarketing effect into the RV setting process. This mitigates our position in a reducing market.



# Volkswagen Financial Services (UK) Limited - Remarketing Remarketing Strategy

"A successful new business strategy requires an equally sophisticated remarketing programme to handle the maturing portfolio."

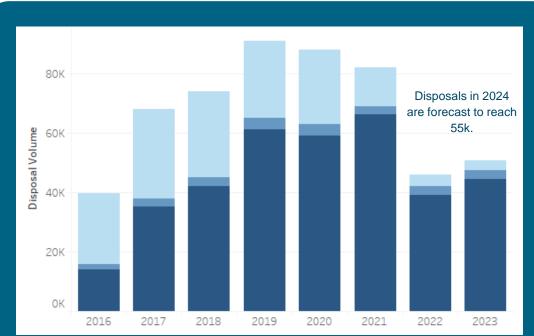
The protection of Residual Values for both new contracts and the existing PCP portfolio is paramount to the Remarketing strategy and our main objective is to achieve the best possible selling price for every vehicle.

We achieve this by having a large active buyer base, dynamic pricing model and multiple online and auction suppliers that can handle a diverse product mix and fluctuating volumes.

All VWFS stock is centrally de-fleeted and tactically refurbished where possible to maximise values and desirability. Since the introduction of the Tactical Refurbishment Programme in 2018/19 and it's gradual refinement/upscaling, Remarketing have reported a positive impact of values achieved and the quality of stock being offered.

We aim for 90% of our stock to be sold online minimising movements of vehicles and the associated costs including environmental impact.

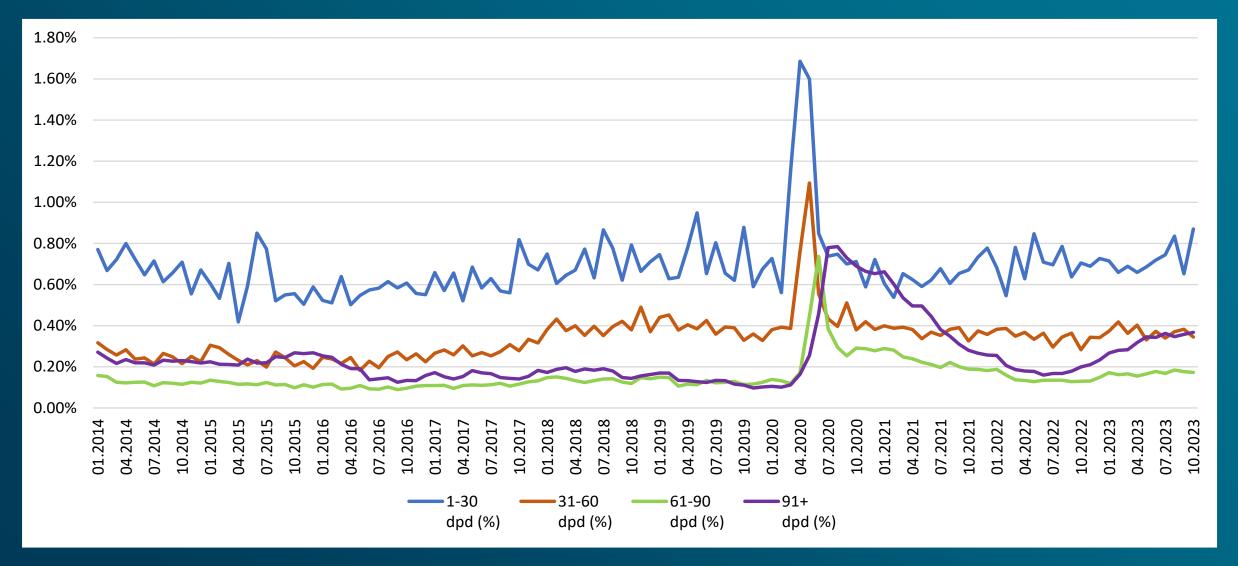
Remarketing are using Heycar to advertise VWFS stock directly to the consumer and investing in alternative e-commerce channels with the aim of increasing our presence in the direct to consumer marketplace.



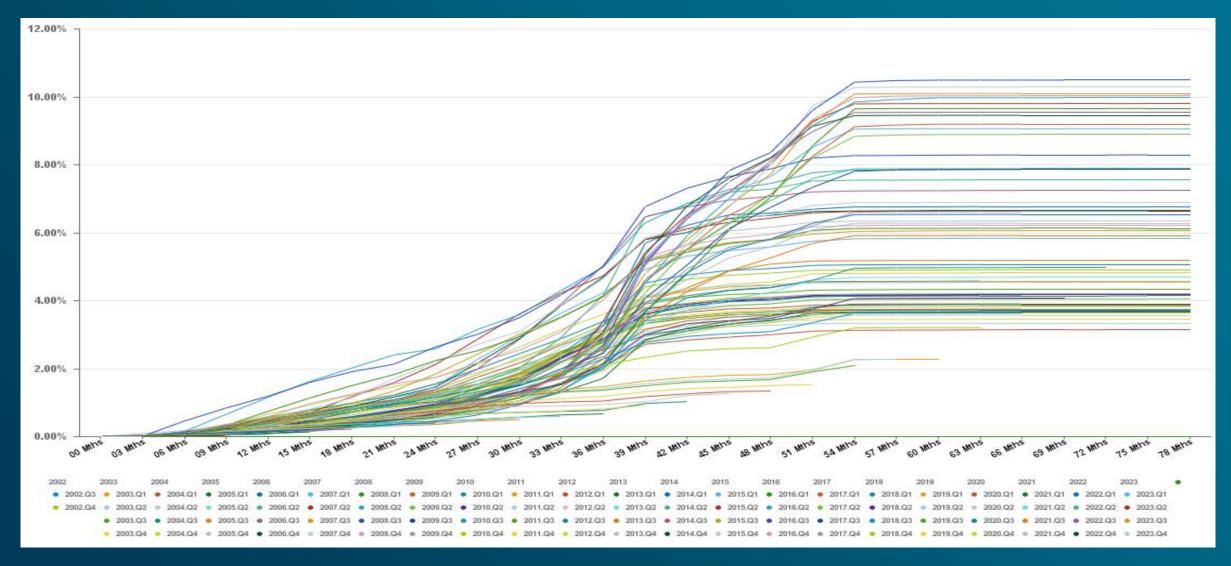
Remarketing disposals in 2023 reached a record high of £20k per unit as reduced new car supply continued to maintain strong values, however, by Q3 as new car supply started to improve and the first generation BEV's returned to the used car market in volume, values have started to normalise back to pre-pandemic levels but still remain elevated.



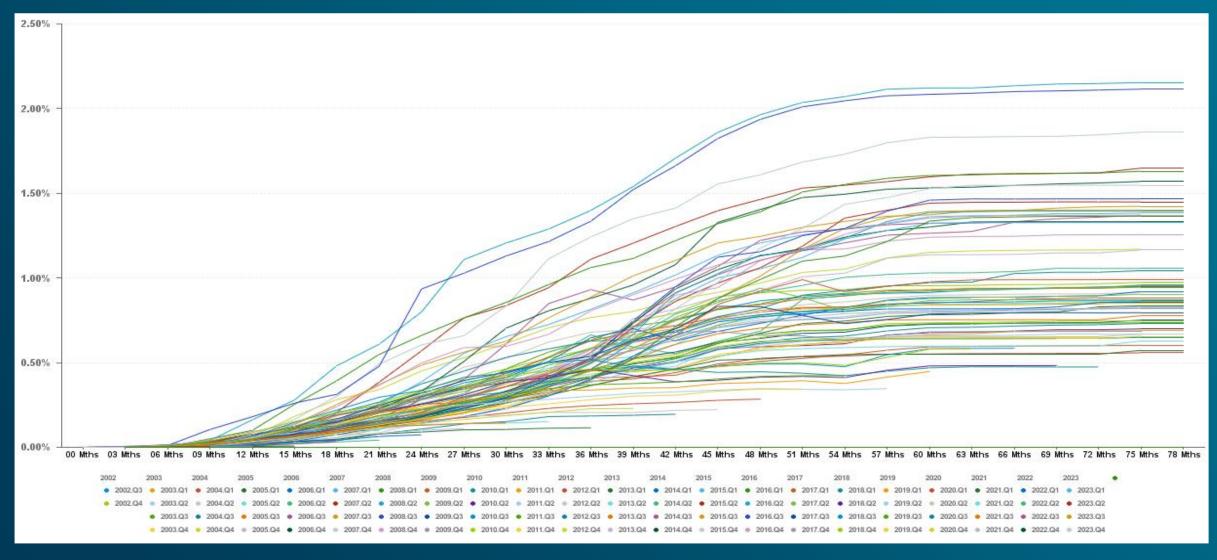
# **Dynamic Delinquencies – 02.2014 – 10.2023** *HP, PCP, LP*



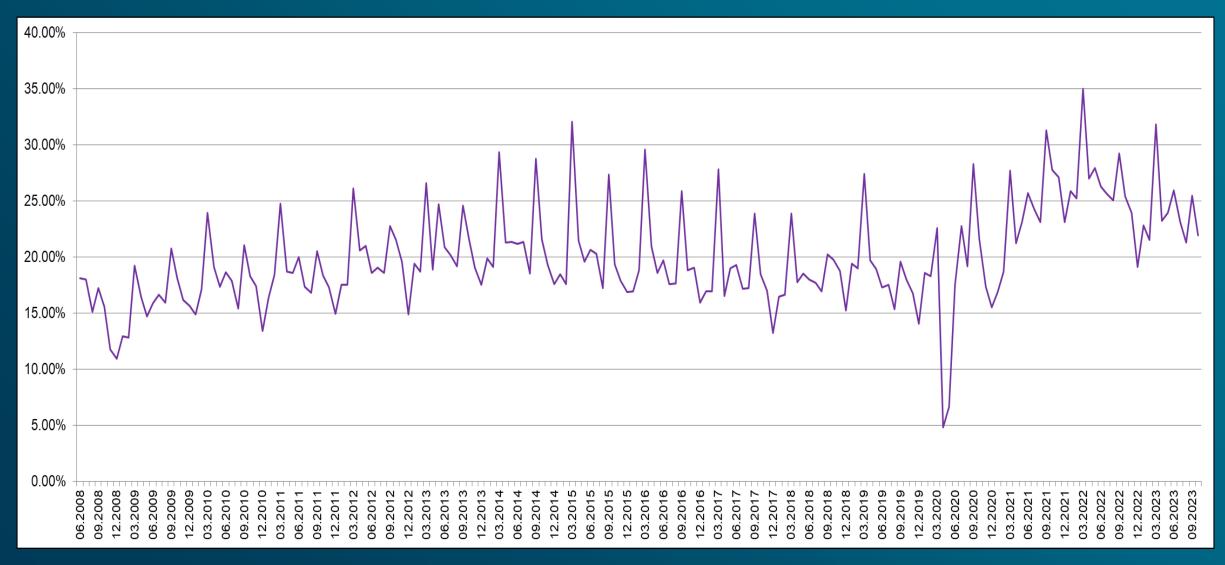
# Vintage Loss Curves – Gross Loss – Q3.2002 – 10.2023 *HP, PCP, LP*



# Vintage Loss Curves – Net Loss – Q3.2002 – 10.2023 HP, PCP, LP

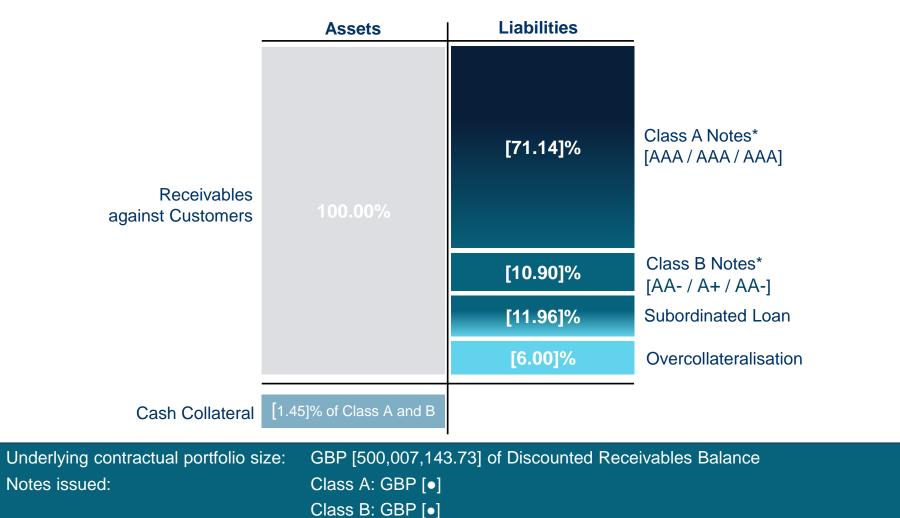


## **Annualised Prepayment Rates – 06.2008 – 10.2023**



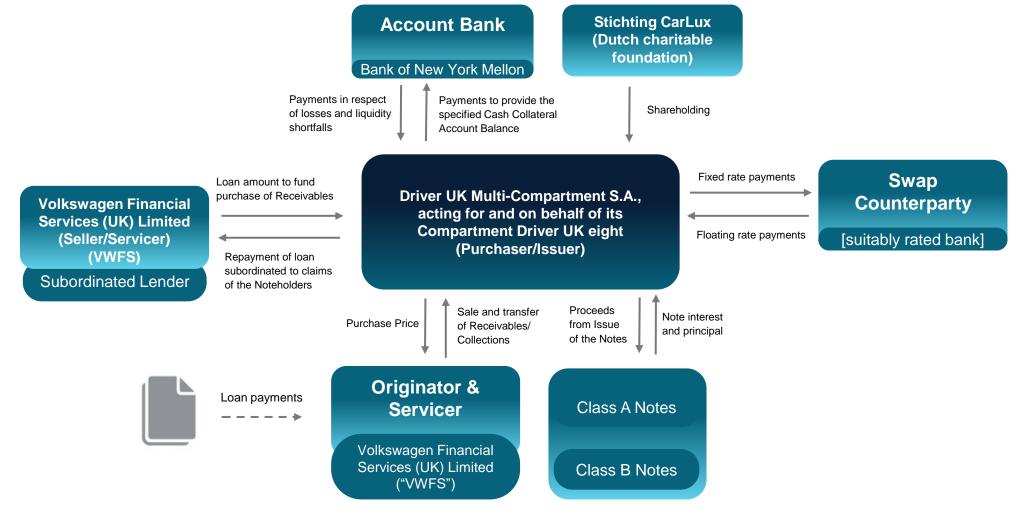


## **Summary of the Driver UK Eight Transaction**



<sup>\*</sup> Structured finance rating -(sf)- applied by Fitch / S&P / KBRA Source: Driver UK eight Preliminary Prospectus

### **Structure Overview**



### **Legal Structure**

- Driver UK Multi-Compartment S.A., acting on behalf of its Compartment Driver UK eight, is a securitisation company within the meaning of the Luxembourg law of 22 March 2004 on securitisation ("Luxembourg Securitisation Law"), incorporated under the form of a public limited liability company.
- The exclusive purpose of the Driver UK Multi-Compartment S.A is to enter into one or more securitisation transactions, each via a separate compartment within
  the meaning of the Luxembourg Securitisation Law. The Notes will be funding the eighth securitisation transaction of the Issuer.
- Compartment Driver UK eight of the Driver UK Multi-Compartment S.A relating to the Transaction and the issue of the Notes will be created by a decision of the board of directors of Driver UK Multi-Compartment S.A.
- The Notes will be contractual obligations of the Issuer solely in respect of its Compartment Driver UK eight. No third party guarantees the fulfilment of the
  obligations of the Issuer acting for and on behalf of its Compartment Driver UK eight under the Notes. Consequently, the Noteholders have no rights of recourse
  against such third parties.
- The Issuer will purchase eligible loan receivables from VWFS.
- Stichting CarLux, a foundation duly incorporated and validly existing under the Dutch Law, owns all of the issued shares of the issuer. The Foundation does not
  have shareholders and would distribute any profits received from the Issuer to charitable organisations.

### **Cash Collateral Account**

#### General Cash Collateral Account [1.45]% of the Notes balance

- ➤ The initial General Cash Collateral Account will be £[•] and will be funded on the Issue Date
- After the Issue Date, the General Cash Collateral Account will be replenished up to the Specified General Cash Collateral Account Balance, which is equal to the greater of (a) [1.45]% of the aggregate nominal amount of the Notes outstanding as at the end of the Monthly Period and, (b) the lesser of (i) [1.0]% of the of the initial nominal amount of the Notes, and (ii) the aggregate nominal amount of the Notes outstanding as of the end of the Monthly Period
- The General Cash Collateral Amount provides liquidity enhancement to ensure timely payment of interest and senior expenses, and credit enhancement by covering losses at the earlier of (i) the legal final maturity, and (ii) when the aggregate discounted receivables balance is zero
- On each Payment Date following the occurrence of an Enforcement Event, the General Cash Collateral Amount and the balance standing to the credit of the Interest Compensation Ledger and the Retained Profit Ledger shall be applied in accordance with the Trust Agreement

#### Interest Compensation Available Amount

- The Issuer will be compensated for interest shortfalls suffered as a result of Early Settlement of Purchased Receivables (in particular for Purchased Receivables purchased above par). Any such interest shortfall is calculated on each Payment Date (the "Interest Compensation Required Amount")
- > On each Payment Date, an amount (the "Interest Compensation Required Amount") will be transferred to the Available Distribution Amount
- Such Interest Compensation Required Amount will be funded (a) first via an amount equal to [0.9]% divided by 12 (a portion of the Discount Rate) of the Future Discounted Receivables Balance (the "Interest Compensation Available Amount") and (b) second to the extent the calculated Interest Compensation Available Amount is insufficient to cover any Interest Compensation Required Amount ("Interest Compensation Interim Amount"), then an amount equal to the negative difference shall be classified as the "Interest Compensation Shortfall Amount". If the Interest Compensation Interim Amount is positive then such positive amount shall be classified as "Interest Compensation Surplus Amount" which may be released to VWFS or the Issuer
- If an Interest Compensation Shortfall Amount exists, a drawing from the Interest Compensation Ledger shall be made to clear this, until the balance of the Interest Compensation Ledger is equal to zero and such amount shall be classified as "Interest Compensation Shortfall Redemption Amount"
- VWFS shall initially fund the Interest Compensation Ledger with an amount of £[4.0]m. The Interest Compensation Ledger will be available to pay the Interest Compensation Shortfall Redemption Amount on any Payment Date
- > If there is an Interest Compensation Surplus Amount, it could be used towards meeting the Buffer Top-Up Shortfall Amount as Buffer Top-Up Amount

## **Revolving Period**

#### The transaction will have a revolving period of 6 months, subject to no Early Amortisation Event occurring

- Early Amortisation Event means either:
  - Servicer Replacement or Foreclosure Event
  - > The Accumulation Balance on two consecutive Payment Dates exceeds [15]% of the Discounted Receivables Balance
  - > On the Payment date following [3] consecutive payment dates, the Class A Actual Overcollateralisation Percentage is lower than [28.61]%
  - VWFS ceases to be an affiliate of the Parent or any successor
  - > The Seller fails to perform its obligations of Repurchase and Payment for Non-existent Receivables defined under Receivable Purchase Agreement
  - > the Issuer fails to enter into a replacement Swap Agreement within 30 calendar days following the termination of a Swap Agreement or the respective Swap Counterparty fails to post collateral under the Swap Agreement
  - > Any Credit Enhancement Increase Condition is in effect (see next slide)
- Key concentration limits during the Revolving Period
  - ➤ Used vehicles [60]%
  - ➤ PCP used [55]%
  - ➤ Non-VW group brand vehicles [10]%
  - ➤ Single obligor [0.5]%
- Prior to the effect of a Credit Enhancement Increase Condition
  - During the Revolving Period the Class A Targeted Overcollateralisation Percentage shall be [31.1]% and the Class B Targeted Overcollateralisation Percentage shall be [20.3]%
  - > After the Revolving Period the Class A Targeted Overcollateralisation Percentage shall be [33.1]% and the Class B Targeted Overcollateralisation Percentage shall be [22.3]%

### **Credit Enhancement Events**

The following triggers protect the investors, by modifying the repayment of the Class A Notes and the Class B Notes

#### **Credit Enhancement Increase Condition is in effect if:**

Trigger	Condition	Trigger level			
Dynamic Net Loss Ratio	WA Seasoning <=12 months	[0.30]%			
	12m < WA Seasoning <= 22m	[0.75]%			
	22m < WA Seasoning <= 34m	[2.00]%			
Cumulative Net Loss	Months 1-5 (inclusive)	[0.8]%			
	Months 6-11 (inclusive)	[1.8]%			
	Month 12 onwards	[4.0]%			
Late Delinquency (180 DPD)	On any payment date until Oct-2024	[1.3]%			

- If the Credit Enhancement Increase Condition is in effect, the following target OCs apply with the effect that amortisation is on a sequential basis:
  - I. Class A Target OC of 100%; and
  - II. Class B Target OC of 100%.

### **Amortisation Mechanism**

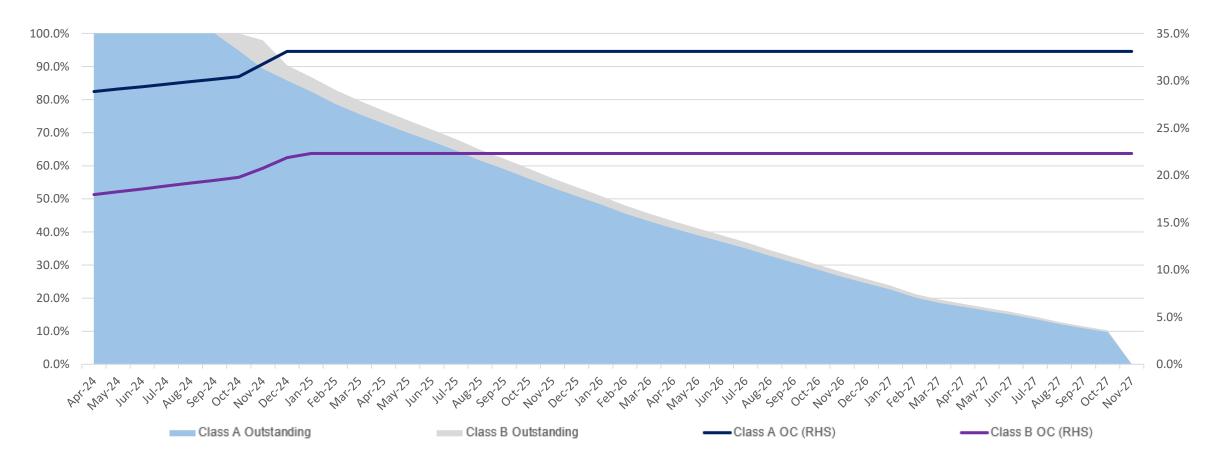
#### The transaction will first amortise sequentially by redeeming Class A Notes exclusively

- After the Class A target OC of [33.1]% is reached (after the revolving period), the OC will be kept constant and amortisation of the Class B Notes begins
- Once the Class B target OC of [22.3]% is reached (after the revolving period), the OC will be kept constant and the Class A Notes and the Class B Notes will
  amortise on a pro-rata basis
- When both target OCs are reached, any excess will be paid to a) the subordinated lender and b) to VWFS in accordance with the waterfall
- To protect investors in case the performance of the pool deteriorates, dynamic net loss / cumulative net loss / late delinquency triggers are in place. If these are breached, pro-rata amortisation ceases and the transaction reverts to sequential amortisation (the trigger events are detailed on the previous page "Credit Enhancement Events")

#### **Enforcement Event**

- To protect investors should an Enforcement Event occur, the post-enforcement waterfall is in place and the Notes amortise sequentially
  - Interest and Principal is paid on Class A Notes until the Class A Notes fully amortise, followed by Interest and Principal on Class B Notes

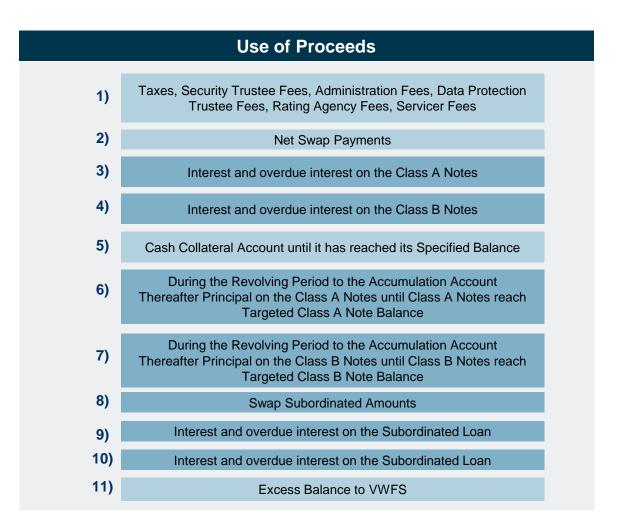
# Transaction Structure Expected Overcollateralisation of the Notes (\*)



<sup>\*</sup> No Losses; 20.00% CPR; Clean-Up Call at 10.00% (for further assumptions, please refer to the Driver UK eight Preliminary Prospectus)

## **Waterfall (simplified)**

## **Source of Proceeds Available Distribution Amount** Collections for the calendar month immediately prior to each Payment Date Payments from the Cash Collateral Account(1) Net Swap Receipts under the Swap Agreements Transfers from the Accumulation Account to the Distribution Account Interest earned on the Distribution Account and the Accumulation Account Interest Compensation Shortfall Redemption Amount less Buffer Release Amount to be paid to VWFS, provided that no Credit Enhancement Increase Condition is in effect less Interest Compensation Ledger Release Amount to be paid to VWFS, provided that no Credit Enhancement Increase Condition is in effect



<sup>(1)</sup> On each Payment Date following the occurrence of a Foreclosure Event, the General Cash Collateral Amount shall be applied in accordance with clause 21.5 (Order of Priority) of the Trust Agreement.

## **Risk Mitigation Mechanisms**

#### **Commingling Risk**

- As long as VWFS remains the Servicer of the transaction and the Monthly Remittance Condition is satisfied, VWFS is required to transfer the monthly collections to the SPV account in a single payment to be made on the following Payment Date
- VWFS will fund the expected two-week collections in advance (every two weeks) if the Monthly Remittance Condition is no longer satisfied. The Monthly Remittance Condition will not be satisfied if:
  - a) Either the parent of VW Finance Europe B.V., such company being in turn the parent of the Servicer (or any of its successors within the VW Group as parent of the Servicer) (A) (i) no longer has a short-term rating for unsecured and un-guaranteed debt of at least "A-2" from S&P or a long-term rating for unsecured and unguaranteed debt of at least "BBB" from S&P, or (ii) where the parent of VW Finance Europe B.V., such company being in turn the parent of the Servicer (or any of its successors within the VW Group as parent of the Servicer), is not the subject of an S&P short-term rating, a long-term rating for unsecured and unguaranteed debt of at least "BBB+" from S&P, or (iii) S&P notifies the Issuer and/or the Servicer that VWFS is no longer deemed eligible under the applicable rating criteria by S&P or (B) the profit and loss sharing agreement (Gewinnabführungsvertrag) between Volkswagen AG and the parent of VW Finance Europe B.V., such company being in turn the parent of the Servicer (or any of its successors within the VW Group as parent of the Servicer), ceases to be in effect; or
  - b) For so long as the Class A Notes or the Class B Notes are rated by KBRA (irrespective of whether they are rated by Fitch at such time), the Fitch required ratings set out in paragraph (b) below shall continue to apply
  - c) (i) either (A) Volkswagen AG no longer has a short-term rating for unsecured and unguaranteed debt of at least "F2" by Fitch or (B) Volkswagen AG no longer has a long-term rating for unsecured and unguaranteed debt of at least "BBB" by Fitch; or (ii) in the chain of holdings between Volkswagen AG and the Seller either (1) the profit and loss sharing agreement (Gewinnabführungsvertrag) between Volkswagen AG and the parent of VW Finance Europe B.V., such company being in turn the parent of the Servicer (or any of its successors within the VW Group as parent of the Servicer), or the letter of comfort between the parent of VW Finance Europe B.V. and VW Finance Europe B.V. ceases to be in effect, or (2) any company in such chain is not a branded "Volkswagen", or (iii) Volkswagen AG directly or indirectly holds less than 75 per cent. of the shares of the Servicer.

## **Swap Agreement**

#### **Swap Procedure**

- At closing, two interest rate swaps will be in place between Driver UK eight and a suitably rated bank as Swap Counterparty, switching the fixed rate from the loan receivables into floating rate payments
- The swaps cover the interest payments due on the Class A Notes and Class B Notes through two separate fixed / floating interest rate swaps, thus hedging the
  floating interest rate risk on the applicable Class of Notes
- Both swaps are fully balance guaranteed and therefore cover interest rate risks due to prepayments
- In case the Swap Counterparty's ratings would be downgraded below the minimum required ratings (standard downgrade language), the Swap Counterparty will either:
  - have its obligations guaranteed by a suitably rated party;
  - > be required to provide collateral; or
  - > be replaced.

Source: Driver UK eight Preliminary Prospectus

### **Discount Rate**

#### **Discount Rate**

- Any Loan Receivable is discounted by applying the same discount rate at closing, which equals:
  - > Estimated weighted average fixed rate\* under the Swap Agreements (assuming a theoretical swap agreement for the Subordinated Loan); plus
  - > [1.00]% Servicing Fee; plus
  - > [0.03]% for Senior Expenses; plus
  - > [0.90]% for the Interest Compensation Rate.

Source: Driver UK eight Preliminary Prospectus

\*The fixed swap rate includes the margin of the notes over SONIA, to be determined on pricing date

# Weighted Average Life of the Notes (\*) Scenarios

	Life (in years) Payment in Mod 2.40 years Oct-24 2.17 years Oct-24 1.96 years Oct-24				Class B Notes	
Prepayment Rate	Weighted Average Life (in years)	First Principal Payment in Month	Expected Maturity	Weighted Average Life (in years)	First Principal Payment in Month	Expected Maturity
0%	2.40 years	Oct-24	Feb-28	2.50 years	Jan-25	Feb-28
10%	2.17 years	Oct-24	Jan-28	2.26 years	Dec-24	Jan-28
20%	1.96 years	Oct-24	Nov-27	2.04 years	Nov-24	Nov-27
30%	1.75 years	Oct-24	Jul-27	1.82 years	Nov-24	Jul-27
40%	1.57 years	Oct-24	Mar-27	1.63 years	Nov-24	Mar-27

Source: Driver UK eight Preliminary Prospectus

<sup>\*</sup> No Losses; Clean-up Call at 10.00% (for further assumptions refer to Prospectus)



## **Provisional Portfolio\* (I)**

#### Retention according to Article 6(3)(d) of the UK Securitisation Regulation and the EU Securitisation Regulation

Type of asset	Nominal Amount	Percentage of Nominal Amount
Portfolio sold to SPV	493,960,235.18	100.00%
Retention (Overcollateralisation)	23,953,520.07	4.85%
Retention (Cash Collateral Amount)*	5,947,900.00	1.20%

Retention amounts	Nominal Amount	Percentage of Nominal Amount
Minimum retention	£24,698,011.76	5.00%
Actual retention	£29,901,420.07	6.05%

<sup>^</sup> Assuming £355.7m Class A Notes, £54.5m Class B Notes, multiplied with 1.45% Cash Collateral Account percentage

<sup>\*</sup> All pool figures are based on a preliminary pool cut as of [30 November 2023] and are subject to change in the final portfolio. The final pool will be cut as per [February 2024] from the total eligible auto loan portfolio of VWFS. All currency amount are denominated in pound sterling

## **Provisional Portfolio\* (II)**

#### **Distribution by Type of Obligor**

		,	Total Portfolio	
Obligor Type	Number of contracts	Percentage of contracts	Outstanding Discounted Balance	Percentage of Outstanding Discounted Balance
Corporate	188	0.72%	4,047,081.83	0.81%
Retail	25,804	99.28%	495,960,061.90	99.19%
Total	25,992	100.00%	£500,007,143.73	100.00%

#### **Distribution by Type of Product**

		,	Total Portfolio			Type of	vehicle			Obligo	type	
					1	lew vehicle	U	sed vehicle		Retail		Corporate
Contract Type	Number of contracts  Percentage of Coutstanding Discounted Coutstanding Discounted Coutstanding Discounted Dis		Number of contracts	Outstanding Discounted Balance								
Hire Purchase	3,850	14.81%	£36,377,182.78	7.28%	146	£3,090,349.44	3,704	£33,286,833.34	3,752	34,994,517.54	98	1,382,665.24
Lease Purchase	76	0.29%	£2,471,837.54	0.49%	38	£1,207,557.23	38	£1,264,280.31	44	1,587,318.46	32	884,519.08
PCP	22,066	84.90%	£461,158,123.41	92.23%	11,974	£263,884,675.28	10,092	£197,273,448.13	22,008	459,378,225.90	58	1,779,897.51
Total	25,992	100.00%	£500,007,143.73	100.00%	12,158	£268,182,581.95	13,834	£231,824,561.78	25,804	£495,960,061.90	188	£4,047,081.83

#### **Distribution by Method of Payment**

		Tot	tal Portfolio				Туре	of contract				Type of	vehicle			Obligo	or type	
		10	lai Fortiono		Hire	Purchase		PCP	Leas	e Purchase	New vehicle		Used vehicle		Retail		Corporate	
Distribution by payment type	Number of contracts	Of I	Outstanding Discounted Balance	Percentage of Outstanding Discounted Balance		Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance	Number of contracts	Outstanding Discounted Balance						
Direct Debit	25,961	99.88%	£499,168,857.44	99.83%	3,842	£36,311,141.13	22,043	£460,385,878.77	76	£2,471,837.54	12,148	£268,026,381.61	13,813	£231,142,475.83	25,774	£495,132,762.63	187	£4,036,094.81
Others	31	0.12%	£838,286.29	0.17%	8	£66,041.65	23	£772,244.64	-	-	10	£156,200.34	21	£682,085.95	30	£827,299.27	1	£10,987.02
Total	25,992	100%	£500,007,143.73	100%	3,850	£36,377,182.78	22,066	£461,158,123.41	76	£2,471,837.54	12,158	£268,182,581.95	13,834	£231,824,561.78	25,804	£495,960,061.90	188	£4,047,081.83

<sup>\*</sup> All pool figures are based on a preliminary pool cut as of [30 November 2023] and are subject to change in the final portfolio. The final pool will be cut as per [February 2024] from the total eligible auto loan portfolio of VWFS. All currency amount are denominated in pound sterling

## **Provisional Portfolio\* (III)**

#### Distribution of Loan to Value in %

		To	tal Portfolio				Туре	of Contract				Type of	Obligor		Type of Vehicle			
			tairoitiolio		Hire	Purchase		PCP	Leas	Purchase	ا	Retail	Co	rporate	Ne	w Vehicle	Used Vehicle	
Loan to Value		Percentage of contracts	Outstanding Discounted Balance	Percentage of Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance												
<= 50%	1,104	4.25%	£8,179,138.67	1.64%	1,035	£6,747,543.21	67	£1,392,055.09	2	£39,540.37	1,072	£7,737,120.38	32	£442,018.29	115	£2,250,348.62	989	£5,928,790.05
50% <= 60%	873	3.36%	£16,634,767.57	3.33%	322	£3,062,651.86	548	£13,505,340.32	3	£66,775.39	859	£16,427,599.21	14	£207,168.36	357	£8,509,672.21	516	£8,125,095.36
60% <= 70%	1,662	6.39%	£34,949,984.94	6.99%	386	£4,026,531.85	1,265	£30,592,448.83	11	£331,004.26	1,639	£34,589,915.18	23	£360,069.76	859	£20,863,974.51	803	£14,086,010.43
70% <= 80%	7,168	27.58%	£141,642,597.10	28.33%	478	£5,340,381.13	6,662	£135,373,209.80	28	£929,006.17	7,128	£140,544,877.62	40	£1,097,719.48	4,287	£89,829,185.32	2,881	£51,813,411.78
80% <= 90%	8,649	33.28%	£178,973,879.56	35.79%	469	£5,760,303.45	8,158	£172,472,690.56	22	£740,885.55	8,606	£177,942,907.88	43	£1,030,971.68	4,888	£108,265,844.12	3,761	£70,708,035.44
90% <= 100%	6,536	25.15%	£119,626,775.89	23.93%	1,160	£11,439,771.28	5,366	£107,822,378.81	10	£364,625.80	6,500	£118,717,641.63	36	£909,134.26	1,652	£38,463,557.17	4,884	£81,163,218.72
Total	25,992	100.00%	£500,007,143.73	100.00%	3,850	£36,377,182.78	22,066	£461,158,123.41	76	£2,471,837.54	25,804	£495,960,061.90	188	£4,047,081.83	12,158	£268,182,581.95	13,834	£231,824,561.78

<sup>\*</sup> All pool figures are based on a preliminary pool cut as of [30 November 2023] and are subject to change in the final portfolio. The final pool will be cut as per [February 2024] from the total eligible auto loan portfolio of VWFS. All currency amount are denominated in pound sterling

## **Provisional Portfolio\* (IV)**

#### **Geographic Distribution of Obligors**

		Tot	tal Bartfalia				Туре	of Contract				Type of	vehicle			Obligo	r type	
					Hire	Purchase		PCP	Leas	Purchase	Ne	w vehicle	Use	ed vehicle		Retail	Co	orporate
Distribution by geographic distribution	Number of contracts	Percentage of contracts	Outstanding Discounted Balance	Percentage of Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance												
East	2,546	9.80%	£52,365,366.01	10.47%	265	£2,590,866.67	2,269	£49,329,063.57	12	£445,435.77	1,274	£29,023,013.28	1,272	£23,342,352.73	2,525	£51,926,270.06	21	£439,095.95
East Midlands (England)	1,499	5.77%	£31,519,543.18	6.30%	193	£1,927,101.61	1,305	£29,561,385.78	1	£31,055.79	744	£18,081,985.61	755	£13,437,557.57	1,492	£31,329,837.46	7	£189,705.72
London	2,136	8.22%	£46,722,762.76	9.34%	269	£2,921,662.26	1,861	£43,598,143.96	6	£202,956.54	985	£23,503,891.24	1,151	£23,218,871.52	2,122	£46,447,480.96	14	£275,281.80
North East (England)	1,196	4.60%	£21,327,596.74	4.27%	200	£1,833,696.26	995	£19,466,755.59	1	£27,144.89	593	£12,175,354.66	603	£9,152,242.08	1,191	£21,229,357.18	5	£98,239.56
North West (England)	3,261	12.55%	£60,877,721.66	12.18%	473	£4,360,797.76	2,782	£56,393,426.90	6	£123,497.00	1,542	£33,061,327.91	1,719	£27,816,393.75	3,241	£60,496,638.96	20	£381,082.70
Northern Ireland	393	1.51%	£7,640,797.97	1.53%	106	£1,069,118.50	285	£6,490,301.03	2	£81,378.44	159	£3,712,290.64	234	£3,928,507.33	377	£7,331,862.23	16	£308,935.74
Scotland	3,857	14.84%	£67,670,615.08	13.53%	837	£8,380,503.88	3,018	£59,249,966.48	2	£40,144.72	1,364	£29,583,915.92	2,493	£38,086,699.16	3,841	£67,277,738.43	16	£392,876.65
South East (England)	3,843	14.79%	£75,198,711.39	15.04%	482	£4,345,873.21	3,342	£70,262,843.78	19	£589,994.40	1,923	£42,248,575.28	1,920	£32,950,136.11	3,809	£74,452,348.07	34	£746,363.32
South West (England)	1,904	7.33%	£36,044,741.64	7.21%	234	£1,953,864.32	1,658	£33,675,273.70	12	£415,603.62	992	£21,213,862.26	912	£14,830,879.38	1,887	£35,703,843.09	17	£340,898.55
Wales	1,070	4.12%	£18,744,356.38	3.75%	155	£1,204,002.63	906	£17,229,821.96	9	£310,531.79	544	£10,913,042.58	526	£7,831,313.80	1,058	£18,532,995.41	12	£211,360.97
West Midlands (England)	2,386	9.18%	£46,165,655.05	9.23%	354	£3,507,413.24	2,030	£42,596,397.69	2	£61,844.12	1,106	£24,608,387.64	1,280	£21,557,267.41	2,377	£45,914,258.08	9	£251,396.97
Yorkshire and The Humber	1,901	7.31%	£35,729,275.87	7.15%	282	£2,282,282.44	1,615	£33,304,742.97	4	£142,250.46	932	£20,056,934.93	969	£15,672,340.94	1,884	£35,317,431.97	17	£411,843.90
Total	25,992	100%	£500,007,143.73	100%	3,850	£36,377,182.78	22,066	£461,158,123.41	76	£2,471,837.54	12,158	£268,182,581.95	13,834	£231,824,561.78	25,804	£495,960,061.90	188	£4,047,081.83

<sup>\*</sup> All pool figures are based on a preliminary pool cut as of [30 November 2023] and are subject to change in the final portfolio. The final pool will be cut as per [February 2024] from the total eligible auto loan portfolio of VWFS. All currency amount are denominated in pound sterling

## **Provisional Portfolio\* (V)**

#### **Distribution by Contracts Interest Rate**

		To	tal Portfolio			Type of	contract					Type of	vehicle			Obligo	r type	
					Hire	Purchase		PCP	Leas	e Purchase	Ne	w vehicle	Us	ed vehicle	ا	Retail	Co	rporate
Interest rate paid by Obligor	Number of contracts	Percentage of contracts	Outstanding Discounted Balance	Percentage of Outstanding Discounted Balance	Number of contracts	Outstanding Discounted Balance	Number of contracts	Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance	Number of contracts	Outstanding Discounted Balance						
<=0.50%	296	1.14%	£4,088,488.62	0.82%	43	£251,743.73	252	£3,814,608.70	1	£22,136.19	261	£4,014,339.66	35	£74,148.96	292	£4,016,976.64	4	£71,511.98
>= 0.50% - 1.00%	-	0.00%	-	0.00%	-	-	-	-	-	-		-	-	-	-	-	-	-
>= 1.00% - 1.50%	-	0.00%	-	0.00%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
>= 1.50% - 2.00%	-	0.00%	-	0.00%	-	-	-	-	-		-	-	-	-	-	-	-	-
>= 2.00% - 2.50%	2	0.01%	£43,353.55	0.01%	-	-	2	£43,353.55	-		- 2	£43,353.55	-	-	2	£43,353.55	-	-
>= 2.50% - 3.00%	217	0.83%	£4,460,913.35	0.89%	19	£181,456.84	189	£4,073,776.78	9	£205,679.73	216	£4,439,173.25	1	£21,740.10	193	£4,083,533.37	24	£377,379.98
>= 3.00% - 3.50%	118	0.45%	£1,631,253.90	0.33%	1	£2,385.12	117	£1,628,868.78	-		- 117	£1,623,061.98	1	£8,191.92	117	£1,613,782.73	1	£17,471.17
>= 3.50% - 4.00%	330	1.27%	£5,626,267.04	1.13%	1	£12,733.17	329	£5,613,533.87	_		328	£5,559,438.26	2	£66,828.78	329	£5,613,766.41	1	£12,500.63
>= 4.00% - 4.50%	325	1.25%	£5,016,981.03	1.00%	-	-	325	£5,016,981.03	-		323	£4,989,883.60	2	£27,097.43	324	£4,992,006.27	1	£24,974.76
>= 4.50% - 5.00%	2,418	9.30%	£40,448,258.07	8.09%	2	£12,447.50	2,415	£40,408,665.68	1	£27,144.89	2,415	£40,408,907.11	3	£39,350.96	2,411	£40,268,344.04	7	£179,914.03
>= 5.00% - 5.50%	1,153	4.44%	£19,009,877.48	3.80%	4	£50,761.61	1,149	£18,959,115.87	-		1,146	£18,866,153.27	7	£143,724.21	1,151	£18,960,931.65	2	£48,945.83
>= 5.50% - 6.00%	734	2.82%	£15,366,491.95	3.07%	19	£391,439.41	711	£14,876,633.15	4	£98,419.39	721	£15,166,784.71	13	£199,707.24	727	£15,163,023.10	7	£203,468.85
>= 6.00% - 6.50%	954	3.67%	£21,447,731.27	4.29%	10	£177,624.47	943	£21,194,755.31	1	£75,351.49	947	£21,320,853.81	7	£126,877.46	949	£21,312,569.18	5	£135,162.09
>= 6.50% - 7.00%	4,120	15.85%	£82,374,499.82	16.47%	374	£3,162,480.87	3,737	£79,032,214.92	9	£179,804.03	2,527	£58,869,985.59	1,593	£23,504,514.23	4,083	£81,847,583.10	37	£526,916.72
>= 7.00% - 7.50%	401	1.54%	£7,581,152.92	1.52%	140	£1,228,332.55	256	£6,220,356.58	5	£132,463.79		£2,566,068.85	327	£5,015,084.07	390	£7,356,081.62		£225,071.30
>= 7.50% - 8.00%	1,840	7.08%	£42,958,574.76	8.59%	153	£1,263,157.11	1,663	£40,907,012.68	24	£788,404.97		£32,126,723.18	555	£10,831,851.58	1,802	£42,027,281.91	38	£931,292.85
>= 8.00% - 8.50%	491	1.89%	£7,102,533.85	1.42%	74	£403,315.02	417	£6,699,218.83	-		- 97	£2,057,268.74	394	£5,045,265.11	491	£7,102,533.85	-	-
>= 8.50% - 9.00%	2,166	8.33%	£31,896,719.33	6.38%	592	£4,635,745.08	1,573	£27,244,836.11	1	£16,138.14	167	£4,743,119.07	1,999	£27,153,600.26	2,164	£31,866,385.44	2	£30,333.89
>= 9.00% - 9.50%	405	1.56%	£5,812,398.23	1.16%	104	£568,077.10	300	£5,219,579.09	1	£24,742.04	58	£1,176,065.41	347	£4,636,332.82	404	£5,789,772.05	1	£22,626.18
>= 9.50% - 10.00%	2,516	9.68%	£43,349,037.81	8.67%	549	£4,730,168.51	1,966	£38,593,017.37	1	£25,851.93	523	£15,286,367.83	1,993	£28,062,669.98	2,508	£43,188,202.16	8	£160,835.65
>= 10.00%	7,506	28.88%	£161,792,610.75	32.36%	1,765	£19,305,314.69	5,722	£141,611,595.11	19	£875,700.95	951	£34,925,034.08	6,555	£126,867,576.67	7,467	£160,713,934.83	39	£1,078,675.92
Total	25,992	100.00%	£500,007,143.73	100.00%	3,850	£36,377,182.78	22,066	£461,158,123.41	76	£2,471,837.54	12,158	£268,182,581.95	13,834	£231,824,561.78	25,804	£495,960,061.90	188	£4,047,081.83

Statistics	
Minimum Interest rate	0.00%
Maximum Interest rate	16.00%
Weighted Average Interest rate	8.42%

<sup>\*</sup> All pool figures are based on a preliminary pool cut as of [30 November 2023] and are subject to change in the final portfolio. The final pool will be cut as per [February 2024] from the total eligible auto loan portfolio of VWFS. All currency amount are denominated in pound sterling

## **Provisional Portfolio\* (VI)**

#### Distribution by Type of Car - New & Used

		7	otal Portfolio			Obligo	r type	
		•				Retail		Corporate
Type of vehicle	Number of contracts	Percentage of contracts	Outstanding Discounted Balance	Percentage of Outstanding Discounted Balance	Number of contracts	Outstanding Discounted Balance	Number of contracts	Outstanding Discounted Balance
New	12,158	46.78%	£268,182,581.95	53.64%	12,062	£265,538,864.09	96	£2,643,717.86
Used	13,834	53.22%	£231,824,561.78	46.36%	13,742	£230,421,197.81	92	£1,403,363.97
Total	25,992	100.00%	£500,007,143.73	100.00%	25,804	£495,960,061.90	188	£4,047,081.83

#### **Distribution by Car Brand**

		To	tal Portfolio				Туре	of contract				Type of	vehicle			Obligo	r type	
					Hire	Purchase		PCP	Lease	Purchase	Nev	v vehicle	Use	d vehicle		Retail	Cor	rporate
Distribution by brand & Model		Percentage of contracts	Outstanding Discounted Balance	Percentage of Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance												
Audi	8,285	31.88%	£190,798,683.14	38.16%	626	£6,404,579.64	7,659	£184,394,103.50	-	£0.00	4,258	£110,791,860.88	4,027	£80,006,822.26	8,260	£190,122,813.29	25	£675,869.85
Bentley	63	0.24%	£6,420,884.39	1.28%	11	£628,460.29	52	£5,792,424.10	-	£0.00	21	£2,828,087.32	42	£3,592,797.07	63	£6,420,884.39	-	£0.00
Cupra	274	1.05%	£6,680,997.56	1.34%	13	£109,542.25	261	£6,571,455.31	-	£0.00	200	£4,967,993.79	74	£1,713,003.77	274	£6,680,997.56	-	£0.00
Lamborghini	16	0.06%	£2,467,723.18	0.49%	1	£47,566.43	15	£2,420,156.75	-	£0.00	5	£836,340.92	11	£1,631,382.26	16	£2,467,723.18	-	£0.00
Porsche	640	2.46%	£37,023,136.03	7.40%	104	£3,016,694.98	532	£33,595,421.00	4	£411,020.05	250	£16,067,873.61	390	£20,955,262.42	633	£36,566,443.75	7	£456,692.28
Seat	1,863	7.17%	£23,636,115.27	4.73%	323	£2,142,849.32	1,540	£21,493,265.95	-	£0.00	783	£11,586,346.35	1,080	£12,049,768.92	1,861	£23,605,063.66	2	£31,051.61
Skoda	3,140	12.08%	£46,853,163.06	9.37%	473	£2,828,601.65	2,667	£44,024,561.41	-	£0.00	1,611	£28,468,020.53	1,529	£18,385,142.53	3,136	£46,766,988.64	4	£86,174.42
Volkswagen	9,597	36.92%	£156,533,766.85	31.31%	1,352	£11,769,446.09	8,175	£142,749,646.04	70	£2,014,674.72	5,024	£92,534,865.09	4,573	£63,998,901.76	9,459	£153,924,065.38	138	£2,609,701.47
Other brands	2,114	8.13%	£29,592,674.25	5.92%	947	£9,429,442.13	1,165	£20,117,089.35	2	£46,142.77	6	£101,193.46	2,108	£29,491,480.79	2,102	£29,405,082.05	12	£187,592.20
Total Distribution by Brand & Model	25,992	100.00%	£500,007,143.73	100.00%	3,850	£36,377,182.78	22,066	£461,158,123.41	76	£2,471,837.54	12,158	£268,182,581.95	13,834	£231,824,561.78	25,804	£495,960,061.90	188	£4,047,081.83

<sup>\*</sup> All pool figures are based on a preliminary pool cut as of [30 November 2023] and are subject to change in the final portfolio. The final pool will be cut as per [February 2024] from the total eligible auto loan portfolio of VWFS. All currency amount are denominated in pound sterling

## **Provisional Portfolio\* (VII)**

#### **Distribution by Original Principal Balance**

		Tati	al Portfolio				Туре	of contract				Type of	vehicle					
		100	al Portiolio		Hire Purchase		PCP		Lease Purchase		New vehicle		Used vehicle		Retail		Corporate	
Distribution by Original Balance	Number of contracts	Percentage of contracts	Outstanding Discounted Balance	Percentage of Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance	Number of contracts	Outstanding Discounted Balance						
0.01 - 5,000.00	519	2.00%	£1,512,876.89	0.30%	506	£1,459,052.89	13	£53,824.00	-	-	6	£19,096.84	513	£1,493,780.05	518	£1,508,295.90	1	£4,580.99
5,000.01 - 10,000.00	1,811	6.97%	£10,878,759.69	2.18%	1,235	£6,744,758.02	576	£4,134,001.67	-	-	18	£102,691.18	1,793	£10,776,068.51	1,800	£10,819,130.27	11	£59,629.42
10,000.01 - 15,000.00	4,213	16.21%	£44,521,725.56	8.90%	1,102	£10,200,082.03	3,109	£34,302,938.76	2	£18,704.77	784	£7,681,206.10	3,429	£36,840,519.46	4,188	£44,341,131.15	25	£180,594.41
15,000.01 - 20,000.00	6,545	25.18%	£98,518,570.75	19.70%	515	£6,791,116.32	6,027	£91,677,900.81	3	£49,553.62	2,979	£43,210,942.80	3,566	£55,307,627.95	6,520	£98,227,793.74	25	£290,777.01
20,000.01 - 25,000.00	5,335	20.53%	£101,770,586.31	20.35%	241	£3,975,438.15	5,084	£97,595,119.23	10	£200,028.93	3,215	£59,563,333.92	2,120	£42,207,252.39	5,303	£101,225,066.76	32	£545,519.55
25,000.01 - 30,000.00	3,294	12.67%	£76,173,197.21	15.23%	99	£1,978,331.77	3,176	£73,763,114.15	19	£431,751.29	2,239	£50,208,458.32	1,055	£25,964,738.89	3,267	£75,595,993.80	27	£577,203.41
> 30,000.00	4,275	16.45%	£166,631,427.32	33.33%	152	£5,228,403.60	4,081	£159,631,224.79	42	£1,771,798.93	2,917	£107,396,852.79	1,358	£59,234,574.53	4,208	£164,242,650.28	67	£2,388,777.04
Total	25,992	100%	£500,007,143.73	100%	3,850	£36,377,182.78	22,066	£461,158,123.41	76	£2,471,837.54	12,158	£268,182,581.95	13,834	£231,824,561.78	25,804	£495,960,061.90	188	£4,047,081.83

Statistics	
Minimum Original Balance	£1,500.00
Maximum Original Balance	£266,235.40
Average Original Balance	£22,403,04

#### **Distribution by Outstanding Principal Balance**

		т.	otal Portfolio				Type	of contract				Type of	vehicle			Obligo	r type	9	
			otal Portfolio		Hire Purchase		PCP		Lease Purchase		New vehicle		Used vehicle		Retail		Corporate		
Distribution by Discounted Receivables Balance		Percentage of contracts	Outstanding Discounted Balance	Percentage of Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance	Number of contracts	Outstanding Discounted Balance							
0.01 - 5,000.00	1,336	5.14%	£4,157,614.00	0.83%	1,208	£3,627,193.69	128	£530,420.31	-	-	33	£118,680.87	1,303	£4,038,933.13	1,318	£4,096,752.82	18	£60,861.18	
5,000.01 - 10,000.00	3,178	12.23%	£24,977,172.14	5.00%	1,279	£9,425,635.73	1,898	£15,545,515.29	1	£6,021.12	700	£5,892,515.44	2,478	£19,084,656.70	3,149	£24,762,876.95	29	£214,295.19	
10,000.01 - 15,000.00	5,778	22.23%	£73,206,855.41	14.64%	749	£9,134,566.21	5,027	£64,044,912.21	2	£27,376.99	2,290	£29,421,083.41	3,488	£43,785,772.00	5,759	£72,976,706.42	19	£230,148.99	
15,000.01 - 20,000.00	6,446	24.80%	£112,137,293.67	22.43%	347	£5,916,044.96	6,085	£105,972,406.62	14	£248,842.09	3,522	£61,540,352.77	2,924	£50,596,940.90	6,416	£111,608,647.82	30	£528,645.85	
20,000.01 - 25,000.00	4,216	16.22%	£93,923,955.89	18.78%	131	£2,929,474.03	4,074	£90,746,310.88	11	£248,170.98	2,513	£56,003,360.34	1,703	£37,920,595.55	4,180	£93,120,906.69	36	£803,049.20	
25,000.01 - 30,000.00	2,116	8.14%	£57,646,853.73	11.53%	52	£1,428,603.63	2,049	£55,807,291.81	15	£410,958.29	1,315	£35,840,297.85	801	£21,806,555.88	2,102	£57,258,822.27	14	£388,031.46	
> 30,000.00	2,922	11.24%	£133,957,398.89	26.79%	84	£3,915,664.53	2,805	£128,511,266.29	33	£1,530,468.07	1,785	£79,366,291.27	1,137	£54,591,107.62	2,880	£132,135,348.93	42	£1,822,049.96	
Total	25,992	100%	£500,007,143.73	100%	3,850	£36,377,182.78	22,066	£461,158,123.41	76	£2,471,837.54	12,158	£268,182,581.95	13,834	£231,824,561.78	25,804	£495,960,061.90	188	£4,047,081.83	

Statistics		
Minimum Discounted Receivables Balance	£	533.36
Maximum Discounted Receivables Balance	£	237,962.97
Average Discounted Receivables Balance	£	19,236.96

<sup>\*</sup> All pool figures are based on a preliminary pool cut as of [30 November 2023] and are subject to change in the final portfolio. The final pool will be cut as per [February 2024] from the total eligible auto loan portfolio of VWFS. All currency amount are denominated in pound sterling

## **Provisional Portfolio\* (VIII)**

#### **Top 20 Obligors**

		Tota	l Portfolio				Туре	of contract				Type of	vehicle		Obligor type				
		1014	ii Fortiolio		Hire	Purchase		PCP		Purchase	New vehicle		Used vehicle		Retail		Corporate		
Distribution by largest Obligor		Percentage of contracts	Outstanding Discounted Balance	Percentage of Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance	Number of contracts	Outstanding Discounted Balance							
1	1	0.00%	£237,962.97	7 0.05%	-		- 1	£237,962.97	-		- 1	£237,962.97	-	-	. 1	£237,962.97	-		
2	1	0.00%	£236,235.33	3 0.05%	-		- 1	£236,235.33	-		- 1	£236,235.33	-	-	. 1	£236,235.33	-		
3	1	0.00%	£216,009.68	0.04%	-		- 1	£216,009.68	-		- 1	£216,009.68	-	-	. 1	£216,009.68	-		
4	1	0.00%	£213,011.11	1 0.04%	-		- 1	£213,011.11	-			-	1	£213,011.11	1	£213,011.11	-		
5	1	0.00%	£208,107.24	0.04%	-		- 1	£208,107.24	-			-	1	£208,107.24	1	£208,107.24			
6	1	0.00%	£204,464.77	7 0.04%	-		- 1	£204,464.77	-		- 1	£204,464.77	-	-	. 1	£204,464.77	-		
7	1	0.00%	£202,748.04	0.04%	-		- 1	£202,748.04			- 1	£202,748.04	-	-	. 1	£202,748.04	-		
8	1	0.00%	£202,596.91	0.04%	-		- 1	£202,596.91	-		- 1	£202,596.91	-	-	. 1	£202,596.91	-		
9	1	0.00%	£201,829.26	0.04%	-		- 1	£201,829.26	-		- 1	£201,829.26	-	-	. 1	£201,829.26	-		
10	1	0.00%	£200,221.64	4 0.04%	-		- 1	£200,221.64	-			-	1	£200,221.64	1	£200,221.64	-		
11	1	0.00%	£195,440.85	0.04%	-		- 1	£195,440.85	-			-	1	£195,440.85	1	£195,440.85	-		
12	1	0.00%	£192,151.21	0.04%	-		- 1	£192,151.21	-		- 1	£192,151.21	-	-	. 1	£192,151.21	-		
13	1	0.00%	£191,727.26	0.04%	-		- 1	£191,727.26	-			-	1	£191,727.26	1	£191,727.26	-		
14	1	0.00%	£191,449.16	0.04%	-		- 1	£191,449.16	-			-	1	£191,449.16	1	£191,449.16	-		
15	1	0.00%	£188,657.63	0.04%	-		- 1	£188,657.63	-			-	1	£188,657.63	1	£188,657.63	-		
16	1	0.00%	£186,525.51	1 0.04%	-		- 1	£186,525.51	-		- 1	£186,525.51	-	-	. 1	£186,525.51	-		
17	1	0.00%	£184,457.93	0.04%	-		- 1	£184,457.93	-			-	1	£184,457.93	1	£184,457.93	-		
18	1	0.00%	£180,804.05	0.04%	-		- 1	£180,804.05	· -		- 1	£180,804.05	-	-	1	£180,804.05	-		
19	1	0.00%	£179,561.22	0.04%	-		- 1	£179,561.22	-		- 1	£179,561.22	-	-	1	£179,561.22	-		
20	1	0.00%	£179,069.62	0.04%	-		- 1	£179,069.62	! -		- 1	£179,069.62	-	-	1	£179,069.62	-		
Total 1 - 20	20	0.08%	£3,993,031.39	0.80%	-		- 20	£3,993,031.39	-		- 12	£2,419,958.57	8	1,573,072.82	20	£3,993,031.39	-	0.0	

<sup>\*</sup> All pool figures are based on a preliminary pool cut as of [30 November 2023] and are subject to change in the final portfolio. The final pool will be cut as per [February 2024] from the total eligible auto loan portfolio of VWFS. All currency amount are denominated in pound sterling

## **Provisional Portfolio\* (IX)**

#### **Distribution by Remaining Term**

		Tat	al Portfolio				Туре	of contract				Type of	vehicle					
		100	ai Fortiono		Hire Purchase		PCP		Lease Purchase		New vehicle		Used vehicle		Retail		Corporate	
Distribution by remaining term (months)	Number of contracts	Percentage of contracts	Outstanding Discounted Balance	Percentage of Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance												
01 - 12		9.30%	£27,308,501.65	5.46%	513	£1,350,211.57	1,904	£25,942,584.00	1	£15,706.08	1,074	£15,735,013.65	1,344	£11,573,488.00	2,394	£27,068,120.98	24	£240,380.67
13 - 24	5,258	20.23%	£77,304,273.73	15.46%	869	£4,926,534.47	4,379	£72,080,361.23	10	£297,378.03	2,552	£44,049,914.97	2,706	£33,254,358.76	5,220	£76,744,424.23	38	£559,849.50
25 - 36	7,575	29.14%	£145,648,227.50	29.13%	919	£8,534,228.29	6,633	£136,511,189.95	23	£602,809.26	3,718	£80,386,842.67	3,857	£65,261,384.83	7,524	£144,520,139.48	51	£1,128,088.02
37 - 48	9,923	38.18%	£236,809,178.73	47.36%	739	£9,090,479.60	9,142	£226,162,754.96	42	£1,555,944.17	4,781	£126,685,397.39	5,142	£110,123,781.34	9,864	£235,097,181.38	59	£1,711,997.35
49 - 60	818	3.15%	£12,936,962.12	2.59%	810	£12,475,728.85	8	£461,233.27	-	-	33	£1,325,413.27	785	£11,611,548.85	802	£12,530,195.83	16	£406,766.29
61 - 72	-	0.00%	-	0.00%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
>72	-	0.00%	-	0.00%	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	25,992	100%	£500,007,143.73	100%	3,850	£36,377,182.78	22,066	£461,158,123.41	76	£2,471,837.54	12,158	£268,182,581.95	13,834	£231,824,561.78	25,804	£495,960,061.90	188	£4,047,081.83

Statistics	
Minimum Remaining Term	6
Maximum Remaining Term	59
Weighted Average Remaining Term	35.30

#### **Distribution by Seasoning**

		т.	otal Portfolio				Туре	of contract				Type of	vehicle		Obligor type				
			otal Portrollo		Hire	Purchase		PCP		Lease Purchase		New vehicle		ed vehicle	Retail		Col	rporate	
Distribution by seasoning (months)		Percentage of contracts	Outstanding Discounted Balance	Percentage of Outstanding Discounted Balance	Number of Contracts	Outstanding Discounted Balance													
0 - 12	12,177	46.85%	£278,942,838.77	55.79%	1,917	£22,449,225.27	10,214	£254,715,599.54	46	£1,778,013.96	5,190	£140,037,884.22	6,987	£138,904,954.55	12,098	£276,605,643.35	79	£2,337,195.42	
13 - 24	7,470	28.74%	£136,461,163.08	27.29%	1,039	£8,998,760.92	6,410	£126,924,433.99	21	£537,968.17	3,627	£75,910,398.87	3,843	£60,550,764.21	7,413	£135,384,251.26	57	£1,076,911.82	
25 - 36	4,559	17.54%	£64,525,991.04	12.91%	571	£3,721,800.60	3,979	£60,648,335.03	9	£155,855.41	2,452	£39,621,083.22	2,107	£24,904,907.82	4,523	£64,068,123.18	36	£457,867.86	
37 - 48	1,734	6.67%	£19,948,534.49	3.99%	271	£1,078,779.64	1,463	£18,869,754.85	-	-	887	£12,596,922.48	847	£7,351,612.01	1,722	£19,783,731.53	12	£164,802.96	
49 - 60	52	0.20%	£128,616.35	0.03%	52	£128,616.35	-	-	-	-	2	£16,293.16	50	£112,323.19	48	£118,312.58	4	£10,303.77	
61 - 72	-	0.00%	-	0.00%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
>72	-	0.00%	-	0.00%	_	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total	25,992	100%	£500,007,143.73	100%	3,850	£36,377,182.78	22,066	£461,158,123.41	76	£2,471,837.54	12,158	£268,182,581.95	13,834	£231,824,561.78	25,804	£495,960,061.90	188	£4,047,081.83	

Statistics	
Minimum seasoning	•
Maximum seasoning	55
Weighted Average Seasoning	12.5°

<sup>\*</sup> All pool figures are based on a preliminary pool cut as of [30 November 2023] and are subject to change in the final portfolio. The final pool will be cut as per [February 2024] from the total eligible auto loan portfolio of VWFS. All currency amount are denominated in pound sterling

## VOLKSWAGEN FINANCIAL SERVICES

THE KEY TO MOBILITY

# Thank you!

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