Financial report 2012

**Volkswagen Financial Services N.V.** 

**Amsterdam** 

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### **Management report**

Volkswagen Financial Services N.V. ('FSNV') is one of the funding vehicles of Volkswagen Financial Services AG ('FSAG') and its subsidiaries. FSNV raises funds from the capital markets by issuing notes and lends the proceeds on to Group and joint venture companies. Basis for the issuing activities are the EUR 18 billion Debt Issuance Programme ('DIP') that adheres to the European Prospective Directive Standards and is regularly updated, as well as the EUR 10 billion Commercial Paper ('CP') Programme. All issues are guaranteed by FSAG. Therefore, the FSNV rating by Moody's and Standard&Poor's is derived from the FSAG rating. According to Moody's, FSAG's rating is set to P-2 (short-term) and A3 (long-term) with a positive outlook. Standard&Poor's assessed FSAG's creditworthiness as A-2 (short-term) and A- (long-term) with a positive outlook.

Currently, there are no female directors in the company. The company will investigate how to deal with this in the future.

In 2012 FSNV placed issues under the DIP with a total EUR equivalent volume of 1.5 billion (2011: 2 billion), and under the CP Programme with a total EUR equivalent volume of 4 billion (2011: 2.3 billion). The proceeds of these issues have been granted to the Volkswagen Financial Services Group companies.

FSNV redeemed DIP issues with a total EUR equivalent volume of 1.4 billion (2011: 604 million) and CP issues with a total EUR equivalent volume of 3 billion (2011: 2.4 billion).

The main business risks of FSNV are interest rate risks, currency risks, liquidity risks and credit risks. The Supervisory Board has set limits to restrict those risks. FSNV uses adequate tools to assess and to monitor these risks. Further information on the risk management of the company is included in note 4 to the financial statements.

Due to higher issuing activities, FSNV's business volume increased by EUR 444 million to EUR 5.4 billion. Consequently, interest result increased by EUR 8.8 million to EUR 31 million. The result after tax adds up to EUR 23.5 million (2011: EUR 16.8 million).

In line with the long-term business strategy, the Volkswagen Financial Services Group plans to develop new markets and to improve its competitive position in other markets. We expect that FSAG will keep FSNV's capital reserve on a certain level, as several companies are going to use the attractive European funding for their benefit. Based on this assumption we expect a moderate increase in total business volume for FSNV in 2013. Taking into account the expected growth in business volume and relative similar capital reserves, results should to be at a similar level as in previous years.

Amsterdam, 8 April 2013

Original has been signed by B. Bätge

Original has been signed by B. Bode

## **Financial statements**

### Balance sheet as at 31 December 2012

### (after proposed appropriation of profit)

		31 Dec	ember 2012	31 Dec	cember 2011
Assets	Ref.	EUR'000	EUR'000	EUR'000	EUR'000
Fixed assets Tangible fixed assets	5	1		1	
Financial fixed assets: Shares in participations	6	1		1	
Loans to Volkswagen Group companies		2,120,709		1,914,932	
Loans to joint ventures of the Volkswagen Group		337,893		153,212	
Loans to external parties Receivables due from	8	500		-	
Volkswagen Group companies Prepaid and deferred charges		4,687		2,562	
Total fixed assets			2,463,791		2,070,708
Current assets Receivables due from					
Volkswagen Group companies Receivables due from joint ventures of the Volkswagen	7	1,613,680		2,140,529	
Group	7	1,297,275		728,796	
Loans to external parties Other assets Prepaid and deferred charges Cash at banks and in hand	8 9 10	39,308 8,010 928		500 30,332 6,736 1,793	
Total current assets			2,959,201		2,908,686
Total assets			5,422,992		4,979,394

Liabilities		31 Dec	ember 2012	31 Dec	ember 2011
Shareholder's equity and liabilities	Ref.	EUR'000	EUR'000	EUR'000	EUR'000
Shareholder's equity Share capital Share premium reserve Retained earnings	11	454 725,000 69,270		454 853,000 45,807	
Total shareholder's equity			794,724		899,261
Long-term liabilities Bonds Liabilities to Volkswagen Group companies Deferred income	12 12	2,116,908 130,528 4,716		1,322,562 162,905 2,473	
Total long-term liabilities			2,252,152		1,487,940
Current liabilities Bonds Commercial papers Liabilities to banks	13	742,486 1,488,000 -		1,469,406 500,000	
Liabilities to Volkswagen Group companies Other liabilities Deferred income Trade payables Current income tax Accrued liabilities Withholding Tax	13	81,078 49,285 3,558 - 9,996 220 1,493		572,244 41,204 2,623 21 4,780 198 1,717	
Total current liabilities			2,376,116		2,592,193
Total shareholder's equity and liabilities			5,422,992		4,979,394

### **Income statement 2012**

			2012		2011
	Ref.	EUR'000	EUR'000	EUR'000	EUR'000
Income					
Interest and similar income	14	147,558		115,191	
Other operating income	15	11		2	
Total income			147,569		115,193
Expenses					
Interest and similar expenses	14	(116,607)		(92,974)	
Other operating expenses General and administrative	16	(20)		(22)	
expenses Depreciation and amortisation	17	(837)		(830)	
expenses	18	(1)		-	
Total expenses			(117,465)		(93,826)
Result before taxation		_	30,104	_	21,367
Taxation	23		(6,641)		(4,531)
Result after taxation		_	23,463	_	16,836

### **Cash flow statement 2012**

			2012		2011
	Ref.	EUR'000	EUR'000	EUR'000	EUR'000
Cash flow from operating activities					
Loans granted	6/7	(430,863)		(1,803,190)	
Loans taken	12	529,899		1,429,318	
Net cash flow from lending					
activities			99,036		(373,872)
Interest received	14	144,944		89,348	
Interest paid	14	(110,164)		(84,950)	
Net cash flow from interest			34,780		4,398
Cash flow from financing					
activities			(128,000)		375,000
Other operating activities	9/15	11		(1)	
Paid expenses	16/17/18	(836)		(864)	
Corporate income tax paid	23	(5,856)		(3,232)	
Cash flow from other operating	1				
activities			(6,681)	_	(4,097)
Net cash flow			(865)		1,429
Cash and cash equivalents at			1 702		364
beginning of the year			1,793	-	304
Cash and cash equivalents at end of the year			928		1,793
<b> ,</b> .				-	

#### Notes to the financial statements

#### 1 General

#### 1.1 Activities

Volkswagen Financial Services N.V. ('FSNV' or 'the company') is a 100% subsidiary of Volkswagen Financial Services AG ('FSAG').

FSNV's registered office is located in Amsterdam, the Netherlands.

The main purpose of the company is the financing of and participation in group companies. FSNV has access to several funding sources such as bond loans, note loans and Euro Medium Term Loans as well as inter-company loans.

All external issues are guaranteed by FSAG. FSNV has lent the proceeds of these borrowings almost entirely to group companies or joint ventures.

#### 1.2 Consolidation and shares in participations

FSNV holds one share in VW Finance Belgium SA, Brussels, Belgium with a cost price of EUR 500. The issued share is less than 20% of the total shares of VW Finance Belgium SA.

FSNV is part of the Volkswagen Group. The ultimate parent company of this group is Volkswagen AG Wolfsburg, Germany. The consolidation, including the investment in VW Finance Belgium SA, Brussels, is performed at Volkswagen AG level. These consolidated financial statements can be obtained from the company.

Based on Article 2:408 of the Netherlands Civil Code FSNV is exempt from consolidation.

#### 1.3 Note to the cash-flow statement

The cash flow statement has been prepared using the indirect method. The cash items disclosed in the cash flow statement are comprised of cash and cash equivalents. Cash flows denominated in foreign currencies have been translated at average estimated exchange rates. Exchange differences affecting cash items are included in the respective amounts. Interest paid and received, dividends received and income taxes are included in cash from operating activities. Dividends paid are recognised as cash used in financing activities.

#### 1.4 Estimates

Estimates used in the financial statements are limited to the use of provisions for general expenses and taxes based on experience and sound judgement.

#### 2 Principles of valuation of assets and liabilities

#### 2.1 General

The financial statements are prepared in accordance with the statutory provisions of Part 9, Book 2 of the Netherlands Civil Code and the firm pronouncements in the Guidelines for Annual Reporting in the Netherlands as issued by the Dutch Accounting Standards Board. The financial statements are denominated in EUR.

In general, assets and liabilities are stated at the amounts at which they were acquired or incurred, or fair value. If not specifically stated otherwise, they are recognised at the amounts at which they were acquired or incurred. The balance sheet, income statement and cash flow statement include references to the notes.

#### 2.2 Comparison with prior year

The principles of valuation and determination of result remain unchanged compared to the prior year.

#### 2.3 Foreign currencies

#### Functional currency

Items in the financial statements of group companies are stated with due observance of the currency of the primary economic environment in which the respective group company operates (the functional currency). The financial statements are denominated in EUR, i.e. the functional and reporting currency of FSNV.

#### Transactions, receivables and liabilities

Monetary assets and liabilities denominated in foreign currencies are translated at the mid-rate prevailing on the balance sheet date. Investments in participations are stated at the historical exchange rate.

Transactions denominated in foreign currencies in the reporting year are recognised in the financial statements at exchange rate ruling at the transaction date.

In respect of any positions in the balance sheet that are covered by cross currency interest rate swaps or by foreign exchange forward contracts, the differences in values calculated at mid-rates at the end of the year and contract rates are allocated to the respective principals of the loans. If the loan taken is denominated in a currency other than EUR, the respective correction is allocated to this loan. Otherwise the respective loan granted is corrected.

#### 2.4 Intangible fixed assets

Intangible fixed assets are carried at historical cost less amortisation. Any impairment as at the balance sheet date is taken into account; impairment exists if the carrying amount of the asset (or the cash-generating unit to which it belongs) exceeds its recoverable amount. For determining whether an impairment charge in respect of an intangible fixed asset applies, reference is made to note 2.7.

#### Computer software

Software licences acquired are capitalised at acquisition cost and amortised over the estimated economic life of three years. Expenditures incurred for the production of identifiable software products that are tailor-made for the group are capitalised. Expenditure in connection with maintenance of computer software and expenses related to research activities are recognised in the income statement.

#### 2.5 Tangible fixed assets

Fixed assets are valued at acquisition or production cost including directly attributable expenses, less straight-line depreciation over the estimated useful economic life, or market value if lower. Directly attributable production costs include the costs of the raw materials and consumables, and also include installation costs.

For computer hardware a depreciation period of 3 years is used.

#### 2.6 Financial fixed assets

Shares in participations

The investment in the group company is valued at the lower of cost or net realisable value.

The share in the group company is specified in note 1.2.

Loans to Volkswagen Group companies and joint ventures of the Volkswagen Group and to third parties

Loans to Volkswagen Group companies and joint ventures of the Volkswagen Group and to third parties are loans with an original term of more than one year and are valued at their amortized cost value.

Receivables from joint ventures of the Volkswagen Group

Interest receivables from joint ventures of the Volkswagen Group are receivables with an original term of more than one year and are valued at their nominal value.

#### 2.7 Impairment of fixed assets

On each balance sheet date, the company tests whether there are any indications of assets being subject to impairment. If any such indications are present, the recoverable amount of the asset is determined. If this proves to be impossible, the recoverable amount of the cash-generating unit to which the asset belongs is identified. An asset is subject to impairment if its carrying amount is higher than its recoverable value; the recoverable value is the higher of the net realisable value and the value in use.

Net realisable value is determined based on the active market. An impairment is directly recognised as an expense in the income statement.

If it is established that a previously recognised impairment no longer applies or has declined, the increased carrying amount of the assets in question is not set higher than the carrying amount that would have been determined had no asset impairment been recognised.

#### 2.8 Current assets

Receivables due from Volkswagen Group companies and joint ventures of the Volkswagen Group

The receivables due from Volkswagen Group companies and joint ventures of the Volkswagen Group are valued at their amortized cost value. All receivables will be received within one year.

Other assets

The swap interest receivables and income tax receivables are shown under other assets and are valued at their amortized cost value.

Prepayments and accrued income

Accrued income is amortised over the remaining life of the bonds.

#### Cash at banks and in hand

Cash and bank balances denominated in foreign currencies are translated at the mid-rate prevailing on the balance sheet date.

#### 2.9 Equity

The company has no statutory reserve.

#### 2.10 Long-term liabilities

#### **Bonds**

The bonds are valued at their amortized cost value. All long-term bonds have a maturity of over one year. No assets were pledged as collateral by the company.

#### Liabilities to banks

The liabilities to banks are valued at their nominal value. All liabilities have a maturity of over one year.

#### Liabilities to Volkswagen Group companies

The liabilities to Volkswagen Group companies are valued at their nominal value. All liabilities have a maturity of over one year.

#### Other liabilities

The swap interest payables with a run-off period of more than one year are shown under other liabilities and are valued at their amortized cost value.

#### 2.11 Current liabilities

#### **Bonds**

The bonds are valued at their amortized cost value. All short-term bonds are payable within one year.

#### Liabilities to banks

The liabilities to banks are valued at their amortized cost value. All liabilities are payable within one year.

#### Liabilities to Volkswagen group companies

The liabilities to affiliated companies are valued at their amortized cost value. All liabilities are payable within one year.

#### Other liabilities

The swap interest payables with a run-off period within one year are shown under other liabilities and are valued at their nominal value.

#### Deferred income

The deferred income concerns premiums and compensations and is amortized over the remaining life of the loans taken.

#### Deferred income tax

Deferred tax liabilities are recognised to provide for timing differences between the value of the assets and liabilities for financial reporting purposes on the one hand and for tax purposes on the other. Deferred tax liabilities are calculated based on the tax rate prevailing on the balance sheet date or the rates that will apply in the future, insofar as these have been set down by law.

#### Current income tax

The current Dutch nominal tax rate of 25% has been applied.

#### Trade payables

The trade payables are valued at their amortized cost value and are payable within one year.

#### Other accrued liabilities

The accruals are stated at the amount required, based on sound business judgement and valued at the expected costs.

#### 2.12 Financial instruments

Securities included in financial and current assets, as well as liabilities and derivative financial instruments, are stated at cost. The company applies hedge accounting to hedging interest and currency risk on borrowings and lendings. Both the derivative and the hedged item are stated at cost. The gain or loss relating to the ineffective portion is recognised in the income statement within finance cost. For more information about the value of the assets see note 6 and 7, of the liabilities see notes 12 and 13, and of the financial instruments see note 22. The company has no derivative financial instruments other than the ones used for hedging.

#### Fair value hedge

In applying fair value hedge accounting, both the hedging instrument and the hedged position are stated at fair value, at least where this is attributable to the hedged risk. The gain or loss from remeasuring the hedging instrument at fair value or the foreign currency component of its carrying amount on the balance sheet date shall be directly recognised in profit or loss. The Company shall discontinue prospectively the hedge accounting if:

- the hedging instrument expires or is sold, terminated or exercised;
- the hedge no longer meets the criteria for hedge accounting;
- the Company revokes the designation.

The Company applies fair value hedge accounting to hedging fixed interest risk on borrowings. The gain or loss relating to the effective portion of interest rate swaps hedging fixed-rate borrowings is directly recognised in the income statement within finance costs. The gain or loss relating to the ineffective portion is recognised in the income statement within finance costs.

#### Cost price hedge

In applying cost price hedge accounting, the initial recognition of, and the accounting policies for, the hedging instrument are dependent on the hedged item, which has the following implications:

- if as the hedged item is recognised at cost in the balance sheet, the derivate instrument is also stated at cost;
- as long as the hedged item is not yet recognised in the balance sheet, the hedging instrument is not remeasured. This applies, for instance, to hedging currency risks on future transactions;
- if the hedged item qualifies as a monetary item denominated in a foreign currency, the derivative instrument, where it has currency elements, is also stated at the spot rate at the balance sheet date. If the derivate instrument has currency elements, the difference between the spot rate on the date the derivate instrument is contracted and the forward rate at which it will be settled is spread over the maturity of the derivative instrument.

The ineffective portion of the hedge is recognised directly in the income statement.

The Company applies cost price hedge accounting to hedging fixed-interest risk on borrowings. The gain or loss relating to the ineffective portion is recognised in the income statement within finance costs.

#### 3 Principles of determination of result

#### 3.1 General

Result is determined as the difference between the realisable value of services rendered and the costs and other charges for the year. Results on transactions are recognised in the year in which they are realised; losses are taken as soon as they are foreseeable.

Profit or loss is determined taking into account the recognition of unrealised changes in fair value of:

- securities included in current assets;
- derivative financial instruments that have not been designated as hedges.

#### 3.2 Revenue recognition

Revenue from interest income is allocated to the reporting year in which it occurs.

### 3.3 Exchange rate differences

Exchange rate differences arising upon the settlement of monetary items are recognised in the income statement in the year that they arise (notes 15 and 16).

#### 3.4 Interest income and similar income and interest expenses and similar expenses

Interest income and expense is recognised on a pro rata basis, taking into account the effective interest rate of the assets and liabilities concerned. When recognizing the interest charges, the transaction cost on the loans received is taken into account.

#### 3.5 Other operating income and expenses

Other operating income and expenses include income and expenses that are not directly attributable to the interest income and expenses and are valued at the realisable value.

#### 3.6 General and administrative expenses

These expenses include expenses such as personnel expenses, office expenses, consulting and audit fees and depreciation and amortisation and are valued at cost.

#### Depreciation and amortisation

Intangible fixed assets are amortised and tangible fixed assets are depreciated over their expected useful lives as from the inception of their use. Future depreciation is adjusted if there is a change in estimated useful life.

Gains and losses upon the sale of tangible fixed assets are included in other operating income or other operating expenses respectively.

### Labour and other costs third party

Services performed by Volkswagen International Finance N.V. ('VIF') for FSNV are charged at a fixed amount. These costs include for example salaries, rental costs and general costs.

#### 3.7 Taxation

Profit tax is calculated on the profit before taxation in the income statement, taking into account any losses carried-forward from previous financial years (insofar as these are not included in deferred

tax assets), tax-exempt items and non-deductible expenses. Account is also taken of changes in deferred tax assets and deferred tax liabilities owing to changes in the applicable tax rates.

#### 4 Financial instruments and risks

#### 4.1 Market risk

#### Currency risk

To avoid risk, the loans to Volkswagen Group companies and to joint ventures of the Volkswagen Group and related funding are generally matched in currency terms. If not, correcting swaps are executed to achieve the matched basis. The small exchange rate exposures during and at the end of 2012 were within the limits set by the supervisory board.

#### Interest rate risk

To avoid risk, the loans to Volkswagen Group companies and to joint ventures of the Volkswagen Group and related funding are generally matched in interest terms. If not, correcting swaps are executed to achieve the matched basis. The small interest rate exposures during and at the end of 2012 were within the limits set by the supervisory board.

#### 4.2 Credit risk

The risk of default arising from financial assets and derivative financial instruments involves the risk of default by counterparties. The maximum loss from derivative instruments equals their positive fair value. Risk is additionally limited by a limit system based on credit assessments by the international rating agencies.

#### 4.3 Liquidity risk

The company uses several banks which are selected at group level. The liquidity risk is monitored by assuring that the critical terms of the relevant items match.

### 5 Tangible fixed assets

	Tangible fixed assets (other installations, business and office equipment)
	EUR'000
Purchase cost Additions	191
Amortisation/depreciation (accumulated)	(190)
Book value as at 31 December 2012	1
Book value as at 31 December 2011	1
Amortisation/depreciation current year	1

### 6 Financial fixed assets

Shares in participations

The company's interests in other companies comprise the following:

Company	Local (original) currency (LC)	Share in issued capital as %	31 December 2012		31 Dece	ember 2011
			LC'000	EUR'000	LC'000	EUR'000
VW Finance Belgium SA,Brussels.	EUR	< 5	1	1	1	1

Loans to Volkswagen Group companies and joint ventures of the Volkswagen Group included in fixed assets

A breakdown of the loans to Volkswagen Group companies and joint ventures of the Volkswagen Group is as follows:

	Original currency	Weighted average	31 December 2012	
	currency	interest rate (%)	Book value	Market value
			EUR'000	EUR'000
Fixed asset loans to Volkswagen	EUR	1,201	726,100	744,235
Group companies	GBP	2,141	1,143,207	1,188,555
	SEK	2,020	116,523	117,664
	RUB	8,099	9,879	10,326
	KRW	3,255	125,000	125,929
			2,120,709	2,186,709
Fixed asset loans to joint ventures	EUR	2,136	99,443	113,759
of the Volkswagen Group	TRY	10,204	136,386	153,800
- ,	NOK	2,355	102,064	103,689
			337,893	371,248
Total loans to Volkswagen Group companies and joint ventures of the Volkswagen Group			2,458,602	2,557,957

The market values are determined on the basis of discounted cash flows. Credit spreads were not included in the model used to determine the market value. Since all loans are to Volkswagen Group companies and joint ventures of the Volkswagen Group the credit spread applicable to these loans is equal to the credit spread for the Volkswagen Group. As at December 31 the following credit spreads were applicable to the Volkswagen Group:

	31 Dec 2012	31 Dec 2011
	BPS	BPS
For amounts payable within one year:	1.67	8.25
For amounts payable between one year and five years:	37.60	80.25
For amounts payable after five years	72.20	130.20

	Original currency	Weighted average	31 Decer	mber 2011
		interest rate (%)	Book value	Market value
			EUR'000	EUR'000
Fixed asset loans to Volkswagen	EUR	2,831	753,710	777,009
group companies	GBP	2,787	1,002,708	1,053,207
	SEK	5,075	52,925	58,190
	RUB	7,866	1,711	3,015
	AUD	6,660	100,000	117,496
	CZK	2,403	3,878	3,971
			1,914,932	2,012,888
Fixed asset loans to joint ventures	EUR	1,973	21,839	22,190
of the Volkswagen group	TRY	9,510	131,373	131,609
			153,212	153,799
Total loans to Volkswagen group companies and joint ventures of the Volkswagen group			2,068,144	2,166,687

Prepaid and deferred charges		
, g	31 Dec 2012	31 Dec 2011
	EUR'000	EUR'000
Other prepaid and deferred charges	4,687	2,562

# 7 Receivables due from Volkswagen group companies and joint ventures of the Volkswagen group

	Original currency	Weighted average	31 Decer	nber 2012	
	currency	interest rate (%)	Book value	Market value	
			EUR'000	EUR'000	
Current asset receivables due from	EUR	2,797	497,369	508,411	
Volkswagen group companies	GBP	2,499	606,806	622,803	
excluding interest	RUB	7,115	99,306	103,627	
	CZK	0,736	78,812	79,021	
	SEK	1,681	207,684	210,097	
	AUD	6,660	100,000	116,576	
Accrued and other receivables			23,703	23,703	
			1,613,680	1,664,238	
Current asset receivables due from	EUR	0,467	451,041	452,115	
joint ventures of the Volkswagen	TRY	8,456	116,603	122,927	
group excluding interest	NOK	2,019	715,909	725,097	
Accrued and other receivables			13,722	13,722	
			1,297,275	1,313,861	
Total receivables due from Volkswagen group companies and joint ventures of the Volkswagen group			2,910,955	2,978,099	

For the determination of the market values see note 6.

As mentioned in note 2.12 all outstanding loans to Volkswagen group companies and joint ventures of the Volkswagen Group are hedged with cross currency interest rate swaps, interest rate swaps and forwards to the bonds and loans from Volkswagen Group companies used to fund the financing activities. As a result the company has principally no exposure to interest rate risk and currency risk.

For comparison the overview of 2011:

	Original Weighted currency average interest rate (%)	31 December 2011		
		interest	Book value	Market value
			EUR'000	EUR'000
Current asset receivables due from	EUR	2,096	902,543	908,894
Volkswagen group companies	GBP	2,766	690,659	721,313
excluding interest	RUB	7,334	12,715	11,770
	CZK	1,077	39,903	38,660
	SEK	3,144	393,166	•
	AUD	5,887	73,790	81,132
Accrued and other receivables			27,753	27,753
			2,140,529	2,189,174
Current asset receivables due from	EUR	1,749	244,459	245,866
joint ventures of the Volkswagen	TRY	8,271	52,277	50,971
group excluding interest	NOK	3,375	423,931	428,330
Accrued and other receivables			8,129	8,128
			728,796	733,295
Total receivables due from Volkswagen group companies and joint ventures of the Volkswagen group			2,869,325	2,922,469
				_

### 8 Loans to external parties

This balance sheet position contains loans to

Company	Original currency	Weighted average interest rate (%)	Amount In EUR	Maturity
Pon Auto Import Nederland BV, Leusden	EUR	4,264	100,000	24 June 2014
Pon Automotive BV, Leusden	EUR	4,264	200,000	24 June 2014
Pon Holdings BV, Almere	EUR	4,264	200,000	24 June 2014

These Dutch companies do not belong to the Volkswagen Group

### 9 Other assets

	31 Dec 2012	31 Dec 2011
	EUR'000	EUR'000
Swap interest receivables from banks Income tax receivable	30,241 9,067	25,472 4,860
	39,308	30,332

### 10 Prepaid and deferred charges

31 D	ec 2012	31 Dec 2011
E	UR'000	EUR'000
Prepaid and deferred charges	8,010	6,736
	8,010	6,736

The prepaid and deferred charges mainly consist of deferred emission costs.

#### 11 Shareholder's equity

	Issued and paid-up share capital	Share Premium Reserve	Retained earnings	Total equity
	EUR'000	EUR'000	EUR'000	EUR'000
Balance as at 31 December 2011 Repayment of Contribution to FSAG Result for the year 2012	454 - -	853,000 (128,000)	45,807 - 23,463	899,261 (128,000) 23,463
Balance as at 31 December 2012	454	725,000	69,270	794,724

The Shareholder's equity breaks down as follows:

#### Share capital

On 31 December 2012 the subscribed capital of the company amounted to EUR 2,270,000 of which an amount of EUR 454,000 was paid-up. 454 registered shares of EUR 1,000 each have been issued.

#### Share premium reserve

In 2012, FSNV repayed part of the 2011 contribution to the share premium reserve to FSAG, for an amount of EUR 253 million. On the other hand, an amount of EUR 125 million was newly contributed by FSAG, which balanced out to a net decrease of EUR 128 million. The balance of the Share Premium Reserve at the end of 2012 amounted to EUR 725 million.

#### Retained earnings

The management proposes to retain the 2012 profit in the amount of EUR 23.5 million. At the end of 2012 the total retained earnings amounted to EUR 69.3 million, the total equity to EUR 794.7 million.

### 12 Long-term liabilities

	31 Dec 2012	31 Dec 2011
	EUR'000	EUR'000
Bonds listed Bonds unlisted	1,962,642 154,266	1,297,123 25,439
	2,116,908	1,322,562

A breakdown of the long-term bonds is as follows:

	Average		31 December 2012		
	Original currency	interest rate in percentage	Book value	Market value	
Maturity within 1 to 5 years					
Bonds listed	EUR	0,851	350,000	351,402	
Bonds listed	SEK	2,300	289,500	303,975	
Bonds listed	AUD	5,800	203,205	213,250	
Bonds listed	CAD	2,250	155,791	156,986	
Bonds listed	GBP	2,000	306,335	317,593	
Bonds listed	NOK	3,664	534,687	568,058	
Bonds listed	NZD	4,625	72,171	80,789	
Bonds listed	TRY	8,750	50,953	55,302	
Bonds unlisted	NOK	3,500	132,944	144,869	
Bonds unlisted	JPY	0,520	21,322	22,128	
Total long-term bonds			2,116,908	2,214,352	

Liabilities to Volkswagen Group companies excluding interest

A breakdown of the long-term liabilities to Volkswagen Group companies is as follows:

	Original currency	Average interest rate in percentage	31 Dec 2012	31 Dec 2011
		%	EUR'000	EUR'000
Maturity longer than 5 years Volkswagen Financial Services AG	EUR	1,141	97,915	-
Maturity within 1 to 5 years				
Volkswagen AG	EUR		-	71,017
Volkswagen Bank	EUR		-	50,976
Volkswagen Group Services	EUR	2,147	32,613	32,613
VIF	EUR		-	8,299
			130,528	162,905

#### 13 **Current liabilities**

	31 Dec 2012	31 Dec 2011
	EUR'000	EUR'000
Bonds listed Bonds unlisted	716,448 26,038	1,218,728 250,678
	742,486	1,469,406

A breakdown of the current bonds is as follows:

		Average	31 December 2012		
	Original currency	interest rate in percentage	Book value	Market value	
		<del></del> %	EUR'000	EUR'000	
Maturity less then 1 year					
Bonds listed	EUR	0,814	110,000	110,216	
Bonds listed	SEK	2,246	151,257	152,998	
Bonds listed	CZK	1,070	21,315	21,165	
Bonds listed	GBP	2,500	306,335	312,374	
Bonds listed	TRY	8,500	25,477	26,161	
Bonds listed	NOK	2,625	102,064	103,958	
Bonds unlisted	USD	1,116	26,038	25,083	
Total current bonds			742,486	751,955	

Liabilities to Volkswagen Group companies

A breakdown of the current liabilities, including accrued interest to Volkswagen Group companies is as follows:

	Original currency	Average interest rate in percentage	31 Dec 2012	31 Dec 2011
			EUR'000	EUR'000
Volkswagen AG	EUR	2,343	71,017	258,338
Volkswagen FSAG	EUR		-	52,925
Volkswagen Group Services	EUR		-	254,858
VIF	EUR	0,930	8,299	500
Accrued interest	EUR		1,762	5,623
			81,078	572,244

### 14 Financial income and expenses

Interest and similar income	2012	2011
	EUR'000	EUR'000
Interest and similar income Interest and similar expenses	147,558 116,607	115,191 92,974
	30,951	22,217
15 Other operating income		
	2012	2011
	EUR'000	EUR'000
Translation gains Miscellaneous income previous years	11 -	2
	11	2
16 Other operating expenses		
	2012	2011
	EUR'000	EUR'000
Bank charges Translation losses	20	19 3
	20	22
17 General and administrative expenses		
	2012	2011
	EUR'000	EUR'000
Labour and other costs third party Consulting and auditing fees EDP expenses General office expenses D&O insurance	655 89 75 9	655 100 65 10
	837	

The labour and other costs third party is a charge from VIF for services rendered to FSNV.

#### 18 Depreciation and amortisation expenses

Depreciation and amortisation expenses can be broken down as follows:

	2012	2011
	EUR'000	EUR'000
Depreciation tangible fixed assets (note 5)	1	-
	1	-

#### 19 Independent Auditor's Fees

The following fees, based on invoices and estimated work orders for accounting and tax services from PricewaterhouseCoopers Accountants N.V., occurred in the reporting year:

	2012	2011
	EUR'000	EUR'000
Audit of the financial statements Other non-audit services	36	35 -
	36	35

#### 20 Related parties

All loans are granted to other group companies. The interest income is mainly derived from these group companies.

For receivables due from Volkswagen Group companies see note 6 and 7.

For liabilities to Volkswagen group companies see note 12 and 13.

### 21 Average number of employees

The employees are supplied by VIF. The costs regarding the work performed for FSNV are included in the service charges of EUR 655,200 which are shown under the general and administrative expenses.

#### 22 Financial instruments

The company's policy is to fully hedge its interest rate and exchange rate exposures.

The financial instruments of the company had the following notional amounts:

	Interest swaps	Interest/ currency swaps	FX contracts	Total
	EUR'000	EUR'000	EUR'000	EUR'000
31 December 2012 31 December 2011	730,963 148,361	2,060,827 2,485,662	1,044,407 683,558	3,836,197 3,317,581

The financial instruments of the company had the following positive or negative market values:

	Interest swaps	Interest/ currency swaps	FX contracts	Total
	EUR'000	EUR'000	EUR'000	EUR'000
31 December 2012 31 December 2011	-6,480 -779	-10,235 -770	-6,010 -5,147	-22,725 -6,696

### 23 Taxation

The taxation on the result of TEUR 6,641 can be specified as follows:

	2012	2011
	EUR'000	EUR'000
Result before taxation Taxation on result	30,104 6,641	21,367 4,531
Effective tax rate Applicable tax rate	22,1% 25%	21,2% 25%

#### 24 Directors and supervisory directors

#### Management Board:

- Björn Bätge, Amsterdam
- Bernd Bode, Hannover

#### Supervisory Board:

Frank Fiedler, Braunschweig

The Management and Supervisory Board have not received any remuneration for 2012.

The management board has declared that to the best of it's knowledge:

- 1. the financial statements give a true and fair view of the assets, the liabilities, the financial position and the results of the company; and
- 2. the management report gives a true and fair view of the company's situation on the balance sheet date, the events that occurred during the year and the risks to which the company is exposed.

Amsterdam, 8 April 2013

Management Board

Supervisory Board

Original has been signed by

B. Bätge

Original has been signed by

F. Fiedler

Original has been signed by

B. Bode

# Other information

### **Profit appropriation according to the Articles of Association**

The company's Articles of Association provide that appropriation of accrued profit is subject to the decision of the shareholders at the general meeting of shareholders. The company can only make distributions to the shareholders and other persons entitled up to an amount which does not exceed the amount of the distributable reserves. The general meeting may resolve to pay dividends from legally distributable reserves.

### Proposed appropriation of profit

Management proposes to retain the 2012 profit of EUR 23,463,130.61

#### Post balance sheet events

No post balance sheet events occurred.



### Independent auditor's report

To: the General Meeting of Shareholders of Volkswagen Financial Services N.V.

### Report on the financial statements

We have audited the accompanying financial statements 2012 of Volkswagen Financial Services N.V., Amsterdam, which comprise the balance sheet as at 31 December 2012, the income statement and cash flow statement for the year then ended and the notes, comprising a summary of accounting policies and other explanatory information.

#### Management's responsibility

Management is responsible for the preparation and fair presentation of these financial statements and for the preparation of the management report, both in accordance with Part 9 of Book 2 of the Dutch Civil Code. Furthermore, management is responsible for such internal control as it determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the financial position of Volkswagen Financial Services N.V. as at 31 December 2012, and of its result for the year then ended in accordance with Part 9 of Book 2 of the Dutch Civil Code.

 $\label{lem:price-water-house-coopers-accountants N.V., Fascinatio\ Boulevard\ 350, 3065\ WB\ Rotterdam, P.O.\ Box\ 8800, 3009\ AV\ Rotterdam, The\ Netherlands$ 

T: +31 (0) 88 792 00 10, F: +31 (0) 88 792 95 33, www.pwc.nl MC-e0286032u-AV

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### Report on other legal and regulatory requirements

Pursuant to the legal requirement under Section 2:393 sub 5 at e and f of the Dutch Civil Code, we have no deficiencies to report as a result of our examination whether the management report, to the extent we can assess, has been prepared in accordance with Part 9 of Book 2 of this Code, and whether the information as required under Section 2:392 sub 1 at b-h has been annexed. Further we report that the management report, to the extent we can assess, is consistent with the financial statements as required by Section 2:391 sub 4 of the Dutch Civil Code.

Rotterdam, 10 April 2013 PricewaterhouseCoopers Accountants N.V.

Original has been signed by M.P.A. Corver RA